RABIDEAU LAW BRIEF



PALM BEACH / TORONTO

THE RABIDEAU LAW BRIEF PROVIDES INSIGHT INTO THE REAL ESTATE TRANSACTIONS AND TRENDS AFFECTING THE TOWN OF PALM BEACH



REFERENCES

Town of Palm Beach Building Division, http://www.townofpalmbeach.com

Town of Palm Beach Town Council, http://www.townofpalmbeach.com

Town of Palm Beach Architectural Commission (ARCOM), http://www.townofpalmbeach.com

Town of Palm Beach Landmarks Preservation Commission, http://www.townofpalmbeach.com

Palm Beach County Clerk of Court & Comptroller, http://www.mypalmbeachclerk.com

Realtors Association of the Palm Beaches Multiple Listings Services, http://www.flexmls.com

Palm Beach Daily News, http://www.palmbeachdailynews.com

Palm Beach County Appraisers Office, http://pbcgov.com/papa/

Palm Beach Board of Realtors Multiple Listing Service, https://pbb.flexmls.com

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REAL ESTATE HIGHLIGHT: SINGLE FAMILY HOMES / RESIDENTIAL ESTATES

\$17M Oceanfront Home & \$14M Restored Estate Heat Up December Market

Linda A. Gary Real Estate Asks \$43M For Yet-To-Be-Built Roger Janssen "Masterpiece"

The Town's real estate market heats up with thirteen \$1M-plus properties selling in December, contributing significantly to a 49% increase in the Single Family Home median price point. The average price in the \$1M-plus category for the last three months was \$5.9 million, as compared to \$3 million for the same period in 2016. The top two sales were listed by Christian Angle of Christian Angle Real Estate and Paulette Koch of The Corcoran Group, and brought \$16.7 million for 680 S. Ocean Boulevard, an oceanfront home with beach access by tunnel, and \$14 million for 115 Via La Selva, a restored 1920's Maurice Fatio-designed estate. Allison Wren of The Corcoran Group represented the buyer of the Via La Sleva property; the Ocean Boulevard property was a private sale and the closing agent is unknown.

Martin Conroy of Linda A. Gary Real Estate uplifted November's Single Family Homes listing price point average by opening the month with a \$42.9 million asking price for 910 S. Ocean Boulevard, the highest listing of the month, and adding three more properties to the \$1M-plus category. The S. Ocean spec home described as a "Modern Palm Beach Masterpiece" features a Roger Janssen design and would begin construction in April.

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SINGLE FAMILY HOMES

| LARGE | ST SINGLE | FAMILY HO | ME / RESIDENTIAL | ESTATE SALE — LA | ST MONT | Н |
|--------------------|--------------|------------|---|----------------------|-------------------|-------------------|
| ADDRESS | SOLD PRICE | MONTH/YEAR | LISTING AGENT/AGENCY | SELLING AGENT/AGENCY | DAYS ON MARKET | LIVING SQ. FT. |
| 680 S. Ocean Blvd. | \$16,745,000 | Dec-17 | CHRISTIAN ANGLE Christian Angle Real Estate | UNKNOWN | 861 | 9,025 |

| ADDRESS | SOLD PRICE | MONTH/YEAR | LISTING AGENT/AGENCY | SELLING AGENT/AGENCY | DAYS ON MARKET | LIVING SQ. FT. |
|---------------------|--------------|------------|--|--|-------------------|-------------------|
| 1290 S. Ocean Blvd. | \$85,000,000 | Jan-17 | UNKNOWN | LAWRENCE MOENS Lawrence A. Moens Associates | PRIVATE SALE | 6,318 |
| 60 Blossom Way | \$77,060,000 | Apr-17 | UNKNOWN | UNKNOWN | PRIVATE SALE | 18,452 |
| 101 Indian Road | \$49,000,000 | Feb-17 | CRISTINA CONDON Sotheby's International Realty | CHRISTIAN ANGLE Christian Angle Real Estate | 76 | 18,300 |
| 35 N. County Road | \$37,000,000 | Oct-17 | LAWRENCE MOENS Lawrence A. Moens Associates | LAWRENCE MOENS Lawrence A. Moens Associates | 270 | LOT |
| 640 S. Ocean Blvd. | \$36,149,781 | Jun-17 | CRISTINA CONDON Sotheby's International Realty | MAUREEN WOODWARD Brown Harris Stevens | 194 | 11,73 |
| 100 Casa Bendita | \$34,000,000 | May-17 | LAWRENCE MOENS Lawrence A. Moens Associates | LINDA GARY Linda A. Gary Real Estate | 178 | 10,582 |
| 225 Indian Road | \$32,000,000 | Feb-17 | SUZANNE FRISBIE The Corcoran Group | SUZANNE FRISBIE The Corcoran Group | SPEC HOME | 12,445 |
| 330 S. Ocean Blvd. | \$31,590,000 | Apr-17 | LAWRENCE MOENS Lawrence A. Moens Associates | LINDA GARY Linda A. Gary Real Estate | 147 | 12,10 |
| 901 N. Ocean Blvd. | \$29,140,000 | Nov-17 | JAMES MCCANN The Corcoran Group | UNKNOWN | 241 | 11,49 |
| 8 S. Lake Trail | \$27,000,000 | May-17 | TONI HOLLIS The Fite Group | CHRIS DEITZ The Fite Group | PRIVATE SALE | 9,918 |

PALM BEACH AT A GLANCE

REAL ESTATE SALES & LISTINGS

\$1MILLION-PLUS SINGLE FAMILY HOMES / RESIDENTIAL ESTATES

MEDIAN SELLING PRICE CURRENT YEAR VS PRIOR YEAR

3 MONTHS **6 MONTHS** 12 MONTHS +49% +43% +18% 5.9 MM S6 MM 5.4 MM S5 MM 4.6 MM 3.8 MM S4 MM **3 MM 3 MM** S3 MM S2 MM S1 MM SM OCT 2017- OCT 2016-JUL 2017- JUL 2016-JAN 2017- JAN 2016-DEC 2017 DEC 2016 DEC 2017 DEC 2016 DEC 2017 DEC 2016

TOTAL HOMES SOLD CURRENT YEAR VS PRIOR YEAR



MEDIAN LISTING PRICE CURRENT YEAR VS PRIOR YEAR



TOTAL HOMES LISTED CURRENT YEAR VS PRIOR YEAR



| ADDRESS | SOLD PRICE | SELLING DATE | LISTING AGENT/AGENCY | SELLING AGENT/AGENCY | DAYS ON MARKET | LIVING SQ. FT. |
|-----------------------|--------------|--------------|---|---|-------------------|-------------------|
| 680 S. Ocean Blvd. | \$16,745,000 | 29-Dec | CHRISTIAN ANGLE Christian Angle Real Estate | UNKNOWN | 861 | 9,025 |
| 115 Via La Selva | \$13,958,675 | 15-Dec | PAULETTE KOCH The Corcoran Group | ALLISON WREN The Corcoran Group | 304 | 10,568 |
| 916 S. Ocean Blvd. | \$12,000,000 | 4-Dec | UNKNOWN | UNKNOWN | PRIVATE SALE | LOT |
| 400 Regents Park Road | \$10,650,000 | 14-Dec | DANA KOCH The Corcoran Group | ROBERT GOODNOUGH Linda A. Gary Real Estate | 1896 | 6,958 |
| 110 Indian Road | \$7,300,000 | 29-Dec | HEATHER BRETZLAFF Douglas Elliman | UNKNOWN | 69 | 5,100 |
| 220 Jungle Road | \$6,750,000 | 21-Dec | LIZA PULITZER Brown Harris Stevens | JACK ELKINS The Fite Group | 314 | 4,120 |
| 246 Eden Road | \$6,100,000 | 18-Dec | CRISTA RYAN Tina Fanjul Associates, Inc | ALLISON WREN The Corcoran Group | 273 | 5,661 |
| 991 N. Lake Way | \$4,650,000 | 1-Dec | WALLY TURNER Sotheby's International Realty | GREGORY WEEDOCK Brown Harris Stevens | 527 | 6,290 |
| 249 Orange Grove Road | \$4,485,500 | 22-Dec | UNKNOWN | UNKNOWN | 335 | 1,982 |
| 229 Tradewind Drive | \$3,770,000 | 19-Dec | UNKNOWN | UNKNOWN | PRIVATE SALE | 5,877 |
| 276 Jamaica Lane | \$2,400,000 | 1-Dec | CAROLE KOEPPEL Sotheby's International Realty | EDWARD DUKE HART Brown Harris Stevens of PB | 281 | 2,952 |
| 236 Fairview Road | \$2,000,000 | 1-Dec | CRIS CONDON Sotheby's International Realty | UNKNOWN | 350 | 2,621 |

UNKNOWN

UNKNOWN

318

1,859

| ADDRESS | LIST PRICE | LISTING DATE | LISTING AGENT/AGENCY | MLS NUMBER | YEAR BUILT | LIVING SQ. FT |
|---------------------|--------------|--------------|--|-------------|---------------|------------------|
| 910 S. Ocean Blvd. | \$42,900,000 | 1-Dec | MARTIN CONROY Linda A. Gary Real Estate | 17-2496 | 2012 | 18,43 |
| 1125 S. Ocean Blvd. | \$23,900,000 | 12-Dec | CHRISTIAN ANGLE Christian Angle Real Estate | RX-10389837 | 1947 | 9,474 |
| 910 S. Ocean Blvd. | \$19,900,000 | 1-Dec | MARTIN CONROY Linda A. Gary Real Estate | 17-2498 | 1970 | 7,243 |
| 446 N. Lake Way | \$16,800,000 | 13-Dec | LAWRENCE MOENS Lawrence A. Moens Associates | 17-2602 | LOT | LOT |
| 120 Clarendon Ave. | \$13,995,000 | 4-Dec | MARTIN CONROY Linda A. Gary Real Estate | RX-10387181 | 2011 | 8,440 |
| 210 Fairview Road | \$6,495,000 | 8-Dec | CHRIS DEITZ The Fite Group | RX-10388157 | 2006 | 8,723 |
| 135 Seagate Road | \$6,250,000 | 11-Dec | ALLISON WREN The Corcoran Group | RX-10388560 | 1951 | 5,378 |
| 345 Brazillian Ave. | \$5,295,000 | 16-Dec | ELIZABETH DEWOODY The Fite Group | 17-2595 | 1928 | 12,64 |
| 2315 Ibis Isle Road | \$4,750,000 | 10-Dec | JOAN MESSING Douglas Elliman | RX-10389217 | 1986 | 5,100 |
| 418 Seaspray Ave. | \$4,195,000 | 15-Dec | LINDA OLSSON Linda R. Olsson Inc. | 17-2596 | LOT | LOT |
| 125 Hammon Ave. | \$3,998,888 | 28-Dec | MATTHEW NATALE Donohue Real Estate | RX-10392040 | 1930 | 4,307 |
| 224 Sandpiper Drive | \$3,595,000 | 27-Dec | STEPHANIE LEFES Sotheby's International Realty | 17-2658 | 1972 | 3,226 |
| 304 Plantation Road | \$3,200,000 | 15-Dec | JOHN DEWING Sotheby's International Realty | 17-2597 | 2017 | 6,405 |
| 205 Jamaica Lane | \$2,495,000 | 7-Dec | WAHKUNA VEGA-FARRELL Earl A. Hollis, Inc. | RX-10388740 | 2009 | 5,240 |
| 1465 Laurie Lane | \$2,199,000 | 11-Dec | MARTIN CONROY Linda A. Gary Real Estate | RX-10389199 | 1942 | 3,987 |
| 223 Monterey Road | \$2,190,000 | 1-Dec | ANN CARMICHAEL Brown Harris Stevens | 17-2499 | 2017 | 4,431 |
| 215 Colonial Lane | \$2,000,000 | 2-Dec | NiCHOLAS ARSALI NextEra Realty | RX-10391568 | 1956 | 2,268 |
| 227 Oleander Ave | \$1,295,000 | 8-Dec | TIERNEY O'HARA Sotheby's International Realty | RX-10388083 | 1928 | 5,236 |
| 980 S. Ocean Blvd. | \$1,085,000 | 18-Dec | LAWRENCE MOENS Lawrence A. Moens Associates | 17-2623 | 1950 | 5,403 |

1464 N. Ocean Blvd.

\$1,580,000

14-Dec

REAL ESTATE HIGHLIGHT: CONDOS/CO-OPS/TOWNHOUSES

Breakers Row Pushes Price Point in December

Listing Prices Also Swell: Las Ventanas Penthouses asks \$17M, Leverett House Condo asks \$16M

Another Breakers Row property made the Top 10 Sales list. The condominium complex placed five out of ten of the largest sales for the last 12 months. Last month the private sale of Penthouse 2-North and accompanying Cabana 10 listed by Cristina Condon of Sotheby's International Realty brought \$13.3 million, while Unit 41-South and accompanying Cabana 30 brought \$6.8 million. Suzanne Frisbie of The Corcoran Group listed Unit 41 and the selling agent was Lawrence Moens of Lawrence A. Moens Associates. The selling agent for Penthouse 2-North is unknown. The median fourth quarter selling price increased by 14% as compared to the previous year.

Christian Angle of Christian Angle Real Estate opened December's New-To-The-Market listings in the Condo/Co-op/Townhouse category with the \$16.9 million priced penthouse at Las Ventanas, 104 Gulfstream Road. He also closed the month on a high note by offering Unit 2B of the Leverett House at 110 Sunset Avenue for \$15.8 million on December 26th. There were 24 new condominum listings in December in the \$1M-plus category, and 80 for the last three months as compared to 74 for the same period last year. The median list price for \$1M-plus condominiums decreased from \$2.1 million to \$1.9 million for the last quarter of 2017, as compared to the last quarter of 2016.

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CONDOMINIUMS

| | LARGEST | CONDO/CO | O-OP/TOWNHOUSE | SALE - LAST MON | тн | |
|-----------------------------|--------------|------------|--|----------------------|-------------------|-------------------|
| ADDRESS | SOLD PRICE | MONTH/YEAR | LISTING AGENT/AGENCY | SELLING AGENT/AGENCY | DAYS ON MARKET | LIVING SQ. FT. |
| 2 N. Breakers Row, NPH2/C10 | \$13,250,000 | Dec-17 | CRISTINA CONDON Sotheby's International Realty | UNKNOWN | 172 | 3,401 |

| ADDRESS | SOLD PRICE | MONTH/YEAR | LISTING AGENT/AGENCY | SELLING AGENT/AGENCY | DAYS ON MARKET | LIVING SQ. FT. |
|-----------------------------|--------------|------------|--|---|-------------------|-------------------|
| 2 N. Breakers Row, S44/C14 | \$15,500,000 | Mar-17 | LAWRENCE MOENS Lawrence A. Moens Associates | LAWRENCE MOENS Lawrence A. Moens Associates | PRIVATE SALE | 2,462 |
| 2 N. Breakers Row, NPH2/C10 | \$13,250,000 | Dec-17 | CRISTINA CONDON Sotheby's International Realty | UNKNOWN | 172 | 3,401 |
| 150 Bradley Place, 1101 | \$7,000,000 | May-17 | TARA PEARL Palm Beach Real Estate | VICTORIA BAKER Sotheby's International Realty | PRIVATE SALE | 2,462 |
| 230 Brazilian Ave. | \$6,850,000 | Apr-17 | BETSEY HALL Hall Real Estate | BETSEY HALL Hall Real Estate | 97 | 4,671 |
| 2 N. Breakers Row, S41/C30 | \$6,750,000 | Dec-17 | SUZANNE FRISBIE The Corcoran Group | UNKNOWN | 216 | 3,243 |
| 2 N. Breakers Row, NPH2/C10 | \$6,625,000 | Aug-17 | UNKNOWN | UNKNOWN | PRIVATE SALE | 3,401 |
| 101 Worth Ave., 5C | \$6,400,000 | Apr-17 | DANA KOCH The Corcoran Group | DANA KOCH The Corcoran Group | 192 | 3,401 |
| 120 Sunset Ave., 4C | \$6,250,000 | Apr-17 | PAULETTE KOCH The Corcoran Group | PAULETTE KOCH The Corcoran Group | 226 | 4,150 |
| 80 Sunset Ave., Cambridge | \$5,650,000 | Jan-17 | Lawrence A. Moens Associates | LAWRENCE MOENS Lawrence A. Moens Associates | 153 | 3,200 |
| 330 Brazillian Ave. | \$5,650,000 | Oct-17 | BOB JACKSON Bob Jackson Inc. | UNKNOWN | 2001 | 5,500 |

PALM BEACH AT A GLANCE

REAL ESTATE SALES & LISTINGS

\$1MILLION-PLUS SINGLE FAMILY HOMES / RESIDENTIAL ESTATES

MEDIAN SELLING PRICE CURRENT YEAR VS PRIOR YEAR



TOTAL CONDOS SOLD CURRENT YEAR VS PRIOR YEAR



MEDIAN LISTING PRICE CURRENT YEAR VS PRIOR YEAR



TOTAL CONDOS LISTED CURRENT YEAR VS PRIOR YEAR



| ADDRESS | SOLD PRICE | SELLING DATE | LISTING AGENT/AGENCY | SELLING AGENT/AGENCY | DAYS ON MARKET | SQ. FT |
|-----------------------------|--------------|--------------|--|---|-------------------|--------|
| 2 N. Breakers Row, NPH2/C10 | \$13,250,000 | 20-Dec | CRISTINA CONDON Sotheby's International Realty | UNKNOWN | 172 | 3,401 |
| 2 N. Breakers Row, S41/C30 | \$6,750,000 | 28-Dec | SUZANNE FRISBIE The Corcoran Group | LAWRENCE MOENS Lawrence A. Moens Associates | 216 | 3,243 |
| 100 Worth Ave., 703 | \$3,775,000 | 20-Dec | DANA KOCH The Corcoran Group | UNKNOWN | 30 | 2,022 |
| 3550 S. Ocean Blvd., 4B | \$3,750,000 | 18-Dec | GAYLE CLARK Douglas Elliman | Premier Estate Properties | 172 | 3,100 |
| 00 Sunrise Ave., 5110/C61 | \$3,450,000 | 18-Dec | UNKNOWN | UNKNOWN | PRIVATE SALE | 2,025 |
| 2770 S. Ocean Blvd., 6 | \$2,505,000 | 22-Dec | DANA KOCH The Corcoran Group | CHRISTIAN ANGLE Christian Angle Real Estate | 71 | 1,996 |
| 330 S. Ocean Blvd., 5E | \$2,000,000 | 12-Dec | JAMES MCCANN The Corcoran Group | LISA DONO BEX Realty LLC | 71 | 1,996 |

| ADDRESS | LIST PRICE | LISTING DATE | LISTING AGENT/AGENCY | MLS NUMBER | YEAR BUILT | LIVING SQ. FT. |
|---------------------------|--------------|--------------|--|-------------|---------------|-------------------|
| 104 Gulfstream Road | \$16,900,000 | 2-Dec | CHRISTIAN ANGLE Christian Angle Real Estate | RX-10387984 | 2009 | 5,260 |
| 110 Sunset Ave., 2B | \$15,750,000 | 27-Dec | CHRISTIAN ANGLE Christian Angle Real Estate | RX-10392256 | 1982 | 4,668 |
| 00 Worth Ave., 614/616 | \$7,750,000 | 8-Dec | CHRISTIAN ANGLE Christian Angle Real Estate | 17-2556 | 1970 | 3,256 |
| 400 S. Ocean Blvd., 205 | \$5,395,000 | 18-Dec | Linda R. Olsson, Inc. | RX-10390631 | 1965 | 3,432 |
| 200 Bradley Place., 204 | \$5,390,000 | 18-Dec | CHRISTIAN ANGLE Christian Angle Real Estate | RX-10390924 | 1985 | 2,716 |
| 114 Hammon Ave., 630 | \$5,295,000 | 16-Dec | KEVIN SLOANE Sloane Real Estate | 17-2586 | 1999 | 4,256 |
| 100 Worth Ave., PH10 | \$4,400,000 | 18-Dec | ROSALIND CLARKE The Corcoran Group | RX-10391192 | 1970 | 1,597 |
| 150 Bradley Place, 714 | \$3,545,000 | 5-Dec | CHRISTIAN ANGLE Christian Angle Real Estate | RX-10388164 | 1926 | 3,007 |
| 340 Brazilian Ave., 202 | \$2,795,000 | 6-Dec | DANA KOCH The Corcoran Group | RX-10387384 | 1982 | 2,323 |
| 100 Worth Ave., PH1 | \$2,750,000 | 4-Dec | CHRISTINE FRANKS Wilshire International Realty | 17-2503 | 1970 | 1,624 |
| 100 Worth Ave., PH11 | \$2,595,000 | 4-Dec | DANA KOCH The Corcoran Group | RX-10386255 | 1970 | 1,590 |
| 389 S. Lake Drive, 5D | \$1,650,000 | 12-Dec | CRISTINA CONDON Sotheby's International Realty | 17-2569 | 1967 | 1,176 |
| 100 Sunrise Ave., 421 | \$1,499,000 | 13-Dec | DANA KOCH The Corcoran Group | RX-10389692 | 1977 | 1,633 |
| 127 Peruvian Ave., 205 | \$1,450,000 | 27-Dec | W. PETER MAHLER Wilshire International Realty | 17-2503 | 1973 | 1,665 |
| 170 N. Ocean Blvd., 506 | \$1,385,000 | 19-Dec | KAREN PRAYIAS Sotheby's International Realty | RX-10390705 | 1968 | 1,395 |
| 100 S. Ocean Blvd., 306S | \$1,298,000 | 14-Dec | WILLIAM WARWICK Douglas Elliman | RX-10389447 | 1980 | 2494 |
| 440 S. Ocean Blvd., 505N | \$1,295,000 | 8-Dec | GUY CLARK Douglas Elliman | RX-10388056 | 1980 | 1886 |
| 325 S. Lake Drive, 4&5 | \$1,290,000 | 13-Dec | KYLE KAHRIMAN Brown Harris Stevens | 17-2584 | 1968 | 1106 |
| 2500 S. Ocean Blvd., 1D1 | \$1,289,000 | 4-Dec | DENISE SEGRAVES Sotheby's International Realty | RX-10387736 | 1977 | 2590 |
| 100 Royal Palm Way, E1 | \$1,200,000 | 15-Dec | ALEXIS COSTSALAS Sotheby's International Realty | 17-2588 | 1969 | 0 |
| 434 Chilean Ave., 4D | \$1,195,000 | 6-Dec | JEFF CLONINGER Sotheby's International Realty | RX-10387036 | 1983 | 1225 |
| 170 S. Ocean Blvd., 301N | \$1,100,000 | 7-Dec | THOMAS ALBERTS Illustrated Properties | RX-10387620 | 1985 | 2350 |
| 120 S. Ocean Blvd., 1-302 | \$1,095,000 | 1-Dec | LINDA ESSIG Illustrated Properties | 17-2491 | 1984 | 2497 |
| 100 S. Ocean Blvd., 405-S | \$1,000,000 | 6-Dec | SCOTT GORDON Scott Gordon Realty Associates | RX-10387843 | 1985 | 2913 |

LAND USE/CONSTRUCTION HIGHLIGHT

Sabatello Pulls \$2M Permit For Smith And Moore 2-Story

Coastal Construction Tops 2017's Number of Projects & Total Valuation Llst

Of the six \$100K-plus permits issued in December, the largest was a Residential New Construction permit issued to Sabatello Construction of Florida with a valuation of \$1.9 million. The project includes a Monterey style 2-story home, landscape and hardscape designed by Smith and Moore Architects for 201 Ocean Terrace. The total number of large scale projects increased by 10% for the year of 2017 as compared to 2016, while the total valuation for the same periods decreased by 4%.

The Building Division issued Coastal Construction a total of 13 permits for large scale, \$100K-plus projects in 2017, with a total of \$7.8 million valuation, the highest number and valuation of projects of the year. The Building Division issued \$97.9 million in large scale projects altogether, as compared to \$101.9 in 2016. SKA Architect+Planner and MP Design & Architecture continue to lead in the most land use requests to the ARCOM and Landmarks commissions, with 22 and 17 consecutively, and The Town receved 2% less Development Review requests in 2017 as compared to 2016.

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LAND USE/CONSTRUCTION

| LARGEST BUILDING PERMIT ISSUED — LAST MONTH | | | | | | | |
|---|-----------|------------|-------------------|----------------------------|-----------------------------|--|--|
| ADDRESS | VALUE | MONTH/YEAR | CONTRACTOR | ARCHITECT | ТҮРЕ | | |
| 250 List Road | \$631,500 | Nov-17 | Curtis Meade Inc. | Bridges Marsh & Associates | Commercial New Construction | | |

| ADDRESS | VALUE | MONTH/YEAR | CONTRACTOR | ARCHITECT | TYPE |
|-------------------------|-------------|------------|--------------------------------|----------------------------|------------------------------|
| 1300 S. Ocean Blvd. | \$6,395,000 | Apr-17 | Woolems Inc. | Allan Shope Architect | Residential Alteration |
| 0 Four Arts Plaza | \$4,000,000 | Jun-17 | Conkling & Lewis Construction | Kirchhoff & Associates | Commercial New Construction |
| 100 Sunrise Ave. | \$3,967,755 | May-17 | Structural Preservation System | UNKNOWN | Commercial Alteration |
| 520 Island Drive | \$2,500,000 | Feb-17 | Rogers General Contracting | Dailey Janssen Architects | Residential New Construction |
| 221 Royal Poinciana Way | \$2,217,000 | Nov-17 | Coastal Construction Company | GliddenSpina + Partners | Commercial Alteration |
| 1 S. County Road | \$1,878,750 | May-17 | The Weitz Company | Peacock + Lewis | Commercial Alteration |
| 340 Royal Poinciana Way | \$1,800,000 | Jun-17 | Dickinson Cameron Construction | GliddenSpina + Partners | Commercial Alteration |
| 212 Coral Lane | \$1,606,375 | Apr-17 | PDC Development Corp. | Bridges Marsh & Associates | Residential New Construction |
| 44 Cocoanut Row | \$1,560,000 | Jan-17 | Hedrick Brothers Construction | UNKNOWN | Residential Alteration |
| 200 Tradewind Drive | \$1,539,000 | May-17 | Seabreeze Building | Smith Architectural Group | Residential New Construction |

PALM BEACH AT A GLANCE

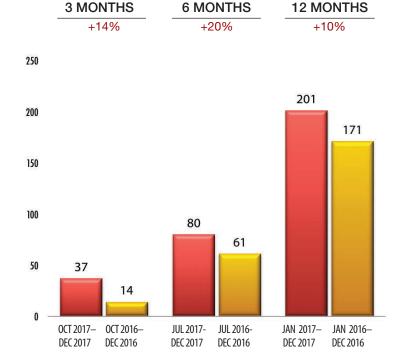
LAND USE / CONSTRUCTION

\$100K THOUSAND-PLUS BUILDING PERMITS

VALUE OF PROJECTS CURRENT YEAR VS PRIOR YEAR

3 MONTHS **6 MONTHS** 12 MONTHS -6% -24% -4% \$120 MM 101.9 MM 98 MM \$100 MM \$80 MM \$60 MM 46 MM \$40 MM 34.8 MM 19.1 MM 20.4 MM \$20 MM SM OCT 2017- OCT 2016-JUL 2017-JUL 2016-JAN 2017- JAN 2016-

NUMBER OF PROJECTS **CURRENT YEAR VS PRIOR YEAR**



TOP 5 CONTRACTORS BY VALUE OF PERMITS*

DEC 2017

DEC 2016

DEC 2017

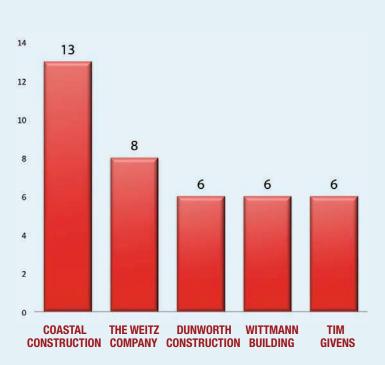
DEC 2016

(CURRENT YEAR: JAN 2017 - DEC 2017)



TOP 5 CONTRACTORS BY NUMBER OF PERMITS*

(CURRENT YEAR: JAN 2017 - DEC 2017)



DEC 2017

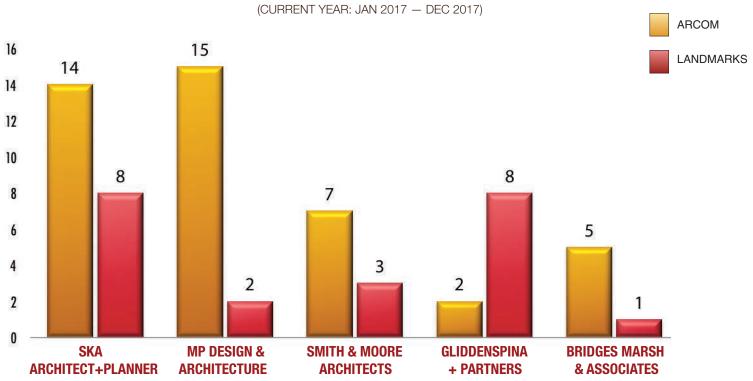
DEC 2016

PALM BEACH AT A GLANCE LAND USE / CONSTRUCTION

BUILDING & DEVELOPMENT APPLICATIONS

TOP 5 ARCHITECTS

FOR APPEARANCES BEFORE ARCOM & LANDMARKS*



TOWN COUNCIL DEVELOPMENT REVIEWS

(CURRENT YEAR VS PRIOR YEAR)



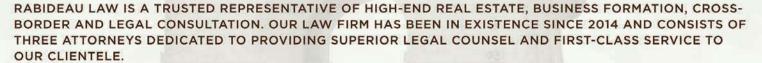


PALM BEACH - TORONTO

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OUR LEGAL TEAM OFFERS DECADES OF KNOWLEDGE AND EXPERIENCE ON ALL LEGAL MATTERS FOR SUCCESSFUL REAL ESTATE TRANSACTIONS AND RELATED ISSUES. WE PROVIDE REPRESENTATION FOR ALL OF YOUR REAL ESTATE ASSETS, SUCH AS SINGLE-FAMILY HOMES, CONDOMINIUMS, CO-OPS, VACANT LAND, INVESTMENT, AND COMMERCIAL PROPERTIES.

ONLINE RESOURCES

Beach Access: www.rabideau-law.com/beach-access/

Rabideau Law Million Dollar Mortgage Brief - Palm Beach County: www.rabideau-law.com/million-dollar-mortgage-brief/

CONTACTS

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