

# Rabideau Klein Brief

FLORIDA MULTIMILLION-DOLLAR MARKET

RESIDENTIAL REAL ESTATE

NOVEMBER 2021



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## RESIDENTIAL PROPERTY HIGHLIGHT: \$5M-PLUS SINGLE FAMILY HOMES

### New Delray Beach Oceanfront Mansion Brings \$34M

Three-Month Average Increased 15% Over Last Year

October's biggest single-family Florida home sale was the purchase of an oceanfront mansion located in Delray Beach's Estate Section. Advertised as a compound with resort-style grounds, the high-end gated estate spans over 1.3 acres, including 125 feet of direct oceanfront, Palm Beach style estate grounds, three garages, and a private beach path. The 20 thousand square-foot residence features a fully terraced master wing and VIP suite, gym, wine room, volume ceilings and luxury accoutrements throughout. Nicholas Malinosky of Douglas Elliman represented both the buyer and seller in the transaction. The priciest new October listing was presented by Christian Angle of Christian J. Angle Real Estate, an \$85 million mansion located on the Intracoastal Waterway in a prime In-town location in the Town of Palm Beach.

The average closing price of Florida real estate sales in the category of \$5 million-plus single-family homes increased 15% during the period of August through October as compared to the same three-month period of the prior year. The period also boosted inventory in the category with 222 new listings as compared to 213 last year.

#### CONTACTS

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## MULTIMILLION-DOLLAR HOMES

### LARGEST SINGLE FAMILY HOME SALE—LAST MONTH

SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER
\$34,000,000	<b>NICHOLAS MALINOSKY</b> <i>Douglas Elliman</i>	<b>NICHOLAS MALINOSKY</b> <i>Douglas Elliman</i>	855 S. Ocean Blvd.	Delray Beach	15-Oct	RX-10749672

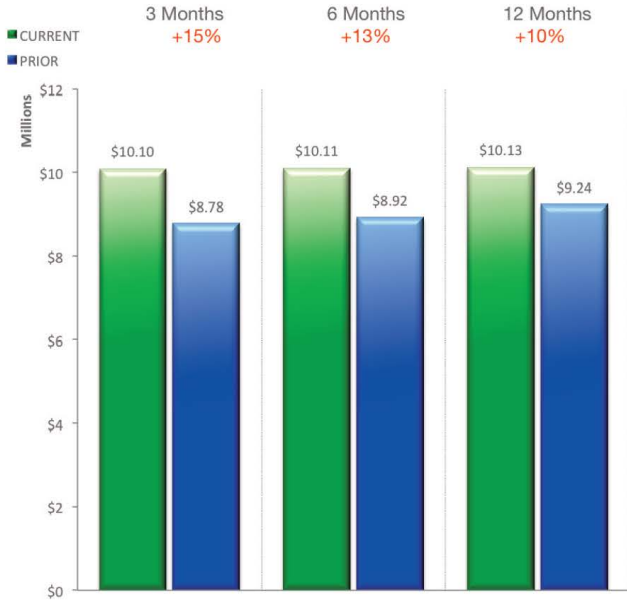
### TOP 10 SINGLE FAMILY HOME SALES—LAST 12 MONTHS

SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER
\$122,695,954	<b>LAWRENCE MOENS</b> <i>Lawrence A. Moens</i>	<b>CHRISTOPHER LEAVITT</b> <i>Douglas Elliman</i>	535 N. County Road	Palm Beach	2/11/21	21-51
\$109,625,000	<b>LAWRENCE MOENS</b> <i>Lawrence A. Moens</i>	<b>LAWRENCE MOENS</b> <i>Lawrence A. Moens</i>	1840 S. Ocean Blvd.	Palm Beach	6/15/21	21-378
\$94,173,300	<b>CRISTINA CONDON</b> <i>Sotheby's International Realty</i>	<b>LAWRENCE MOENS</b> <i>Lawrence A. Moens</i>	2000 S. Ocean Blvd.	Manalapan	3/8/21	RX-10335802
\$80,000,000	<b>CHRISTOPHER LEAVITT</b> <i>Douglas Elliman</i>	<b>TONJA GARAMELIA</b> <i>Douglas Elliman</i>	12525 Seminole Beach Road	North Palm Beach	4/4/21	RX-10632970
\$64,000,000	<b>JONATHAN DUER</b> <i>William Raveis</i>	<b>LAWRENCE MOENS</b> <i>Lawrence A. Moens</i>	901 N. Ocean Blvd.	Palm Beach	8/30/21	RX-10693472
\$57,000,000	<b>CHRISTIAN ANGLE</b> <i>Christian Angle Real Estate</i>	<b>SUZANNE TRAPANI-FRISBIE</b> <i>Premier Estate Properties</i>	174 Via Del Lago	Palm Beach	3/26/21	RX-10678830
\$55,150,000	<b>LAWRENCE MOENS</b> <i>Lawrence A. Moens</i>	<b>SUZANNE TRAPANI-FRISBIE</b> <i>Premier Estate Properties</i>	300 N. Lake Way	Palm Beach	12/29/20	20-1294
\$55,095,000	<b>JILL HERTZBERG</b> <i>Coldwell Banker Realty</i>	<b>JILL HERTZBERG</b> <i>Coldwell Banker Realty</i>	382 S. Beach Road	Hobe Sound	4/7/21	FX-10268366
\$49,141,600	<b>LAWRENCE MOENS</b> <i>Lawrence A. Moens</i>	<b>SUZANNE TRAPANI-FRISBIE</b> <i>Premier Estate Properties</i>	520 Island Drive	Palm Beach	5/18/21	21-627
\$48,500,000	<b>GARY POHRER</b> <i>Douglas Elliman</i>	<b>OREN ALEXANDER</b> <i>Douglas Elliman</i>	172 S. Ocean Blvd.	Palm Beach	3/16/21	RX-10630179

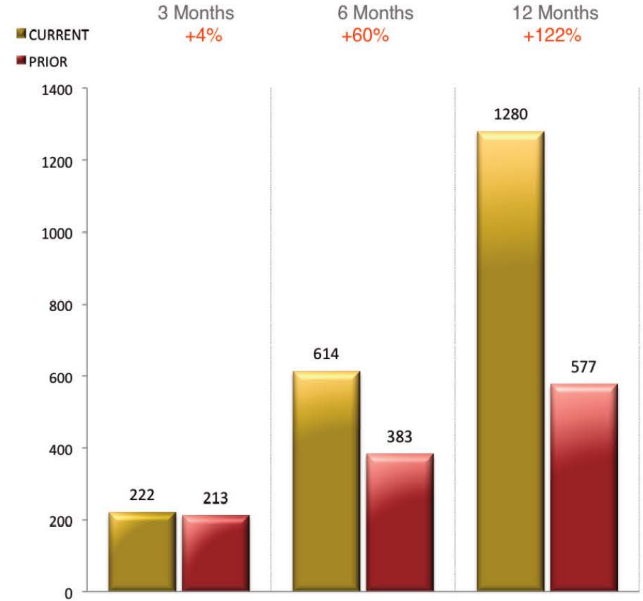
**STATE OF FLORIDA**  
**MULTIMILLION-DOLLAR REAL ESTATE MARKET**

**\$5 MILLION-PLUS SINGLE FAMILY HOMES**

**AVERAGE SELLING PRICE**  
Current Year Vs. Prior Year



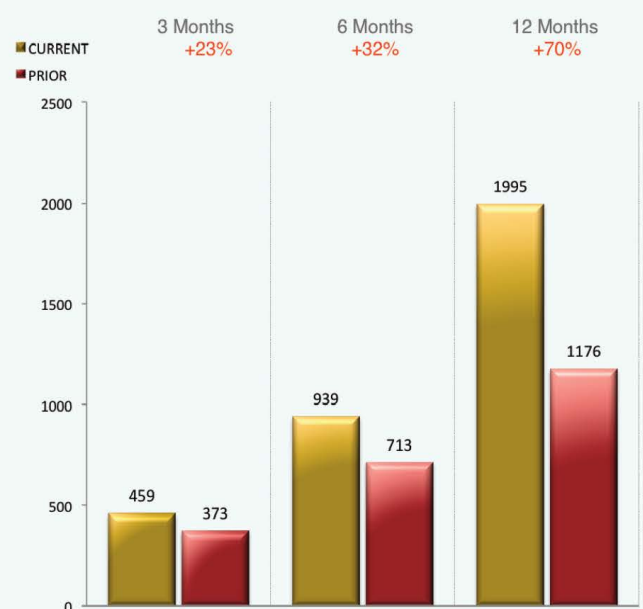
**NUMBER OF HOMES SOLD**  
Current Year Vs. Prior Year



**AVERAGE LISTING PRICE**  
Current Year Vs. Prior Year



**NUMBER OF HOMES LISTED**  
Current Year Vs. Prior Year



TOP 15 OF 155 FLORIDA HOMES SOLD IN THE \$5 MILLION-PLUS CATEGORY

MULTIMILLION-DOLLAR SINGLE FAMILY HOMES — SALES — OCTOBER						
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER
\$34,000,000	<b>NICHOLAS MALINOSKY</b> <i>Douglas Elliman</i>	<b>NICHOLAS MALINOSKY</b> <i>Douglas Elliman</i>	855 S. Ocean Blvd.	Delray Beach	15-Oct	RX-10749672
\$18,837,500	<b>REX MILLER</b> <i>William Raveis</i>	<b>REX MILLER</b> <i>William Raveis</i>	1015 Galleon Drive	Naples	12-Oct	220045903
\$17,000,000	<b>JESUS ADRIAN</b> <i>Adrian Realty</i>	<b>CESAR POWELL</b> <i>Tartaglia International Realty</i>	198 Palm Ave.	Miami Beach	27-Oct	AX-11023630
\$16,000,000	<b>SHAWNA LOWBRIDGE</b> <i>Paradise Exclusive Real Estate</i>	<b>NEYDA BRAVO</b> <i>Bravo &amp; Partners Realty</i>	401 Leucadendra Drive	Coral Gables	7-Oct	AX-11066090
\$14,000,000	<b>ANDREW RUSSO</b> <i>Illustrated Properties</i>	<b>ANDREW RUSSO</b> <i>Illustrated Properties</i>	119 S Beach Road	Hobe Sound	15-Oct	RX-10750061
\$13,450,000	<b>GABRIELA GHILINO</b> <i>Beachfront Realty</i>	<b>AGNIESKA GRAY</b> <i>Re/Max</i>	1620 W. 21st Street	Miami Beach	13-Oct	AX-11003541
\$13,350,000	<b>JOHN SEKELY</b> <i>Berkshire Hathaway</i>	<b>DANTE DISABATO</b> <i>William Raveis</i>	376 Yucca Road	Naples	5-Oct	221016613
\$13,200,000	<b>MICHAEL MCCUMBER</b> <i>Gulf Coast International Properties</i>	<b>MICHAEL MCCUMBER</b> <i>Gulf Coast International Properties</i>	696 Spyglass Lane	Naples	1-Oct	221065872
\$12,500,000	<b>KARAN WIENKER</b> <i>Florida Golf And Beaches</i>	<b>PAT RANCE</b> <i>Happy Days Realty</i>	9225 Lake Mabel Drive	Orlando	13-Oct	O5959410
\$11,350,000	<b>JUDITH ZEDER</b> <i>Coldwell Banker Realty</i>	<b>JUDITH ZEDER</b> <i>Coldwell Banker Realty</i>	290 Harbor Drive	Key Biscayne	29-Oct	AX-10928344
\$11,200,000	<b>BILLIE HERNANDEZ</b> <i>Douglas Elliman</i>	<b>OLIVER MORRIS</b> <i>Douglas Elliman</i>	2700 Sunset Drive	Miami Beach	4-Oct	AX-10968142
\$11,000,000	<b>FRANK SAJTAR</b> <i>William Raveis</i>	<b>LAURIE BELLICO</b> <i>John R. Wood Properties</i>	4225 Gordon Drive	Naples	22-Oct	221054276
\$10,500,000	<b>ANGEL NICOLAS</b> <i>Compass Florida</i>	<b>ANGEL NICOLAS</b> <i>Compass Florida</i>	1899 S. Bayshore Drive	Miami	14-Oct	AX-11010302
\$10,263,517	UNKNOWN	<b>ALLAN MEZRAH</b> <i>Toni Everett Company</i>	60 Ladoga Ave.	Tampa	22-Oct	J936510
\$9,750,000	<b>SLADJA STANTIC</b> <i>Sotheby's International Realty</i>	<b>OREN ALEXANDER</b> <i>Douglas Elliman</i>	1611 W. 24th Street	Miami Beach	1-Oct	AX-11057589

TOP 15 OF 165 FLORIDA HOMES LISTED IN THE \$5 MILLION-PLUS CATEGORY

MULTIMILLION-DOLLAR SINGLE FAMILY HOMES — NEW LISTINGS — OCTOBER						
LIST PRICE	LISTING AGENT/AGENCY	ADDRESS	CITY	COUNTY	LIST DATE	MLS NUMBER
\$84,900,000	<b>CHRISTIAN ANGLE</b> <i>Christian J. Angle</i>	203 S. Lake Trail	Palm Beach	Palm Beach	19-Oct	RX-10753956
\$45,000,000	<b>DINA GOLDENTAYER</b> <i>Douglas Elliman</i>	29 Indian Creek Island Road	Indian Creek	Miami-Dade	25-Oct	AX-11114894
\$42,000,000	<b>MIRCE CURKOSKI</b> <i>ONE Sotheby's International Realty</i>	6396 N Bay Road	Miami Beach	Miami-Dade	5-Oct	AX-11106794
\$34,950,000	<b>NICHOLAS MALINOSKY</b> <i>Douglas Elliman</i>	855 S Ocean Blvd.	Delray Beach	Palm Beach	4-Oct	RX-10749672
\$27,999,000	<b>CHAD GRAY</b> <i>Compass Florida</i>	534 Bontona Ave.	Fort Lauderdale	Broward	16-Oct	FX-10304759
\$24,850,000	<b>JIM MCCANN</b> <i>Premier Estate Properties</i>	301 Polmer Park Road	Palm Beach	Palm Beach	20-Oct	RX-10753345
\$24,500,000	<b>MOSHE GOLDSHEIN</b> <i>ONE Sotheby's International Realty</i>	116 Bal Bay Drive	Bal Harbour	Miami-Dade	29-Oct	AX-11115919
\$22,000,000	<b>KIM OGILVIE</b> <i>Michael Saunders &amp; Company</i>	4645 Ainsley Place	Sarasota	Sarasota	5-Oct	AX-4514309
\$21,900,000	<b>DORA PUIG</b> <i>Luxe Living Realty</i>	1370 S Venetian Way	Miami	Miami-Dade	21-Oct	AX-11111356
\$21,500,000	<b>JEFF MOORE</b> <i>Sotheby's International Realty</i>	1000 10th Sreet W	Boca Grande	Lee	5-Oct	D6121875
\$20,000,000	<b>MARTHA GREENWALD</b> <i>Martha Greenwald Real Estate</i>	128 Seaspray Ave.	Palm Beach	Palm Beach	25-Oct	RX-10754413
\$19,250,000	<b>DAVID SOLOMON</b> <i>Berkshire Hathaway HomeServices</i>	2767 Sunset Drive	Miami Beach	Miami-Dade	26-Oct	AX-11116502
\$16,995,000	<b>DOUG GRANT</b> <i>Coldwell Banker Realty</i>	110 Kaula Lane	Bonita Springs	Collier	25-Oct	221074002
\$16,975,000	<b>ALEXANDER GOLDSTEIN</b> <i>Miles Goldstein Real Estate</i>	142 S Island Isle	Golden Beach	Miami-Dade	26-Oct	AX-11115845
\$16,500,000	<b>TARA BAPTISTE</b> <i>Brown Harris Stevens</i>	421 N. Hibiscus Drive	Miami Beach	Miami-Dade	7-Oct	AX-11108452

## RESIDENTIAL PROPERTY HIGHLIGHT: \$5M-PLUS CONDOMINIUMS

### Newer Fisher Island Condo Sale Makes Top 10 at \$24M

#### Dwindling Inventory Rallies with 56 New Luxury Condo Listings

The newer Palazzo Della Luna condominium on Fisher Island just secured another high-end sale, the fourth largest condominium sold through the MLS (Multiple Listing Service) in Florida in the last twelve months. Unit 6839, of 6800 Island Drive, brought \$23.75 million in a deal closed by Talita Pinheiro of Compass Florida. Dora Puig of Fisher Island Real Estate represented the seller. The condominium was just built 2019 and this state-of-the-art luxury unit boasts east to west facing balconies, 10-foot floor to ceiling windows, and 16-foot white Statuary Marble countertops.

Two condominiums priced at \$30 million-plus lead an influx of new luxury listings in Florida's \$5 million-plus real estate market. Dina Goldentayer of Douglas Elliman presented Penthouse 1 at 1451 Brickell Avenue in Miami for \$39.5 million, and Michael Goldstein of Aqualina Realty placed Penthouse 52 at 17901 in Sunny Isles Beach on the market for \$35 million. October's total of 56 new listings contributed to a total of 177 during the last three months, an increase of 26% as compared to the same period of last year.

#### CONTACTS

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## MULTIMILLION-DOLLAR CONDOS

### LARGEST CONDOMINIUM SALE — LAST MONTH

SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER
\$23,750,000	<b>DOREA PUIG</b> <i>Fisher Island Real Estate</i>	<b>TALITA PINHEIRO</b> <i>Compass Florida</i>	6800 Fisher Island Drive, 6893	Fisher Island	14-Oct	AX-10768400

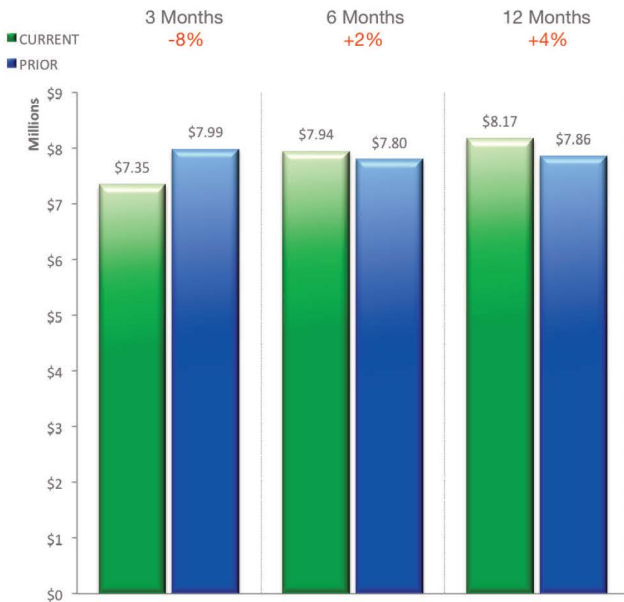
### TOP 10 CONDMINIUM SALES — LAST 12 MONTHS

SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER
\$35,000,000	<b>ELOY CARMENATE</b> <i>Douglas Elliman</i>	<b>STEPHEN SIMPSON</b> <i>William Raveis</i>	100 S. Pointe Drive, Ph 2	Miami Beach	4/4/21	AX-10547885
\$30,000,000	<b>SHEILA ROJAS</b> <i>Brown Harris Stevens</i>	<b>TALITA PINHEIRO</b> <i>Compass Florida</i>	100 S Pointe Drive, 3602-3604	Miami Beach	6/4/21	AX-11012408
\$27,000,000	<b>MICHAEL GOLDSTEIN</b> <i>Acqualina Realty</i>	<b>VIVIANE WOLAK</b> <i>Sotheby's International Realty</i>	17749 Collins Ave., Ph 47	Sunny Isles Beach	3/31/21	AX-10977978
\$23,750,000	<b>DORA PUIG</b> <i>Fisher Island Real Estate</i>	<b>TALITA PINHEIRO</b> <i>Compass Florida</i>	6885 Fisher Island Drive, 6893	Miami Beach	10/14/21	AX-10768400
\$23,000,000	<b>JILL HERTZBERG</b> <i>Coldwell Banker Realty</i>	<b>OREN ALEXANDER</b> <i>Douglas Elliman</i>	6885 Fisher Island Drive, 6885	Miami Beach	5/10/21	AX-11023969
\$22,500,000	<b>TARA WEST</b> <i>Douglas Elliman</i>	<b>RYAN FARBSTAIN</b> <i>Douglas Elliman</i>	8955 Collins Ave., lph	Surfside	5/28/21	AX-10980972
\$20,000,000	<b>DORA PUIG</b> <i>Fisher Island Real Estate</i>	<b>DORA PUIG</b> <i>Fisher Island Real Estate</i>	7000 Fisher Island Drive, 7093	Miami Beach	2/8/21	AX-10998632
\$20,000,000	<b>DORA PUIG</b> <i>Luxe Living Realty</i>	<b>OLLIVER LLOYD</b> <i>Douglas Elliman</i>	7292 Fisher Island Drive, Ph 7292	Miami Beach	11/30/21	AX-10599634
\$19,137,660	<b>SANDRA DEBUIRE</b> <i>Coldwell Banker Realty</i>	<b>DINA GOLDENTAYER</b> <i>Douglas Elliman</i>	10201 Collins Ave., 2802 Ph E	Bal Harbour	6/21/21	AX-11004912
\$18,700,000	<b>DORA PUIG</b> <i>Luxe Living Realty</i>	<b>DORA PUIG</b> <i>Luxe Living Realty</i>	7000 Fisher Island Drive, 7001	Fisher Island	6/3/21	AX-10768659

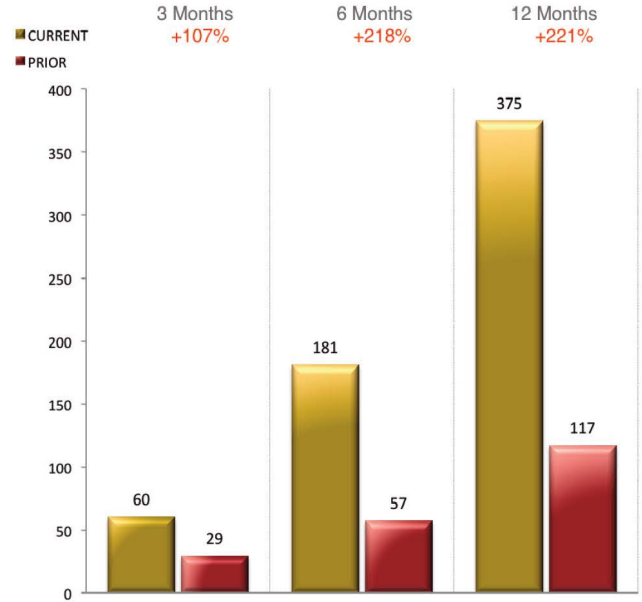
**STATE OF FLORIDA**  
**MULTIMILLION-DOLLAR REAL ESTATE MARKET**

**\$5 MILLION-PLUS CONDOMINIUMS**

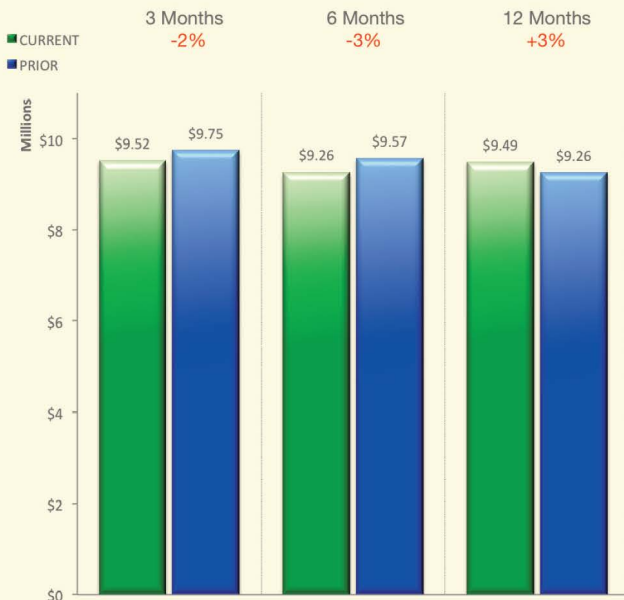
**AVERAGE SELLING PRICE**  
 Current Year Vs. Prior Year



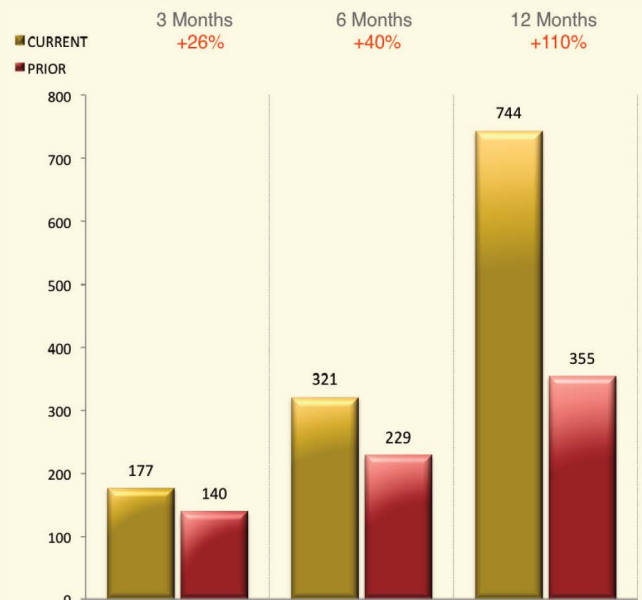
**NUMBER OF CONDOS SOLD**  
 Current Year Vs. Prior Year



**AVERAGE LISTING PRICE**  
 Current Year Vs. Prior Year



**NUMBER OF CONDOS LISTED**  
 Current Year Vs. Prior Year



10 OF 10 FLORIDA CONDOS SOLD IN THE \$5 MILLION-PLUS CATEGORY

MULTIMILLION-DOLLAR CONDOMINIUMS — SALES — OCTOBER						
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER
\$23,750,000	<b>DOREA PUIG</b> <i>Fisher Island Real Estate</i>	<b>TALITA PINHEIRO</b> <i>Compass Florida</i>	6800 Fisher Island Drive, 6893	Fisher Island	14-Oct	AX-10768400
\$10,515,175	<b>DANA KOCH</b> <i>The Corcoran Group</i>	UNKNOWN	2 N. Breakers Row, N21	Palm Beach	13-Oct	RX-10739653
\$9,409,000	<b>DENNIS CARVAJAL</b> <i>Sotheby's International Realty</i>	<b>DENNIS CARVAJAL</b> <i>Sotheby's Intl. Realty</i>	2669 S Bayshore Drive, Ph 2n	Miami	4-Oct	AX-11095694
\$9,299,000	<b>DIANA GARCHITORENA</b> <i>Douglas Elliman</i>	<b>DIANA GARCHITORENA</b> <i>Douglas Elliman</i>	8701 Collins Ave., 1605	Miami Beach	21-Oct	AX-10957538
\$8,400,000	<b>JORGE MARTINEZ</b> <i>ONE Sotheby's International Realty</i>	<b>SENADA ADZEM</b> <i>Douglas Elliman</i>	100 S. Pointe Drive, 1201/02	Miami Beach	28-Oct	AX-11089163
\$6,700,000	<b>JENNIFER URNESS</b> <i>Gulf Bay Marketing Group</i>	<b>AMY NEASE</b> <i>Premier Sotheby's International Realty</i>	6897 Grenadier Blvd., 1603	Naples	1-Oct	221060998
\$5,300,000	<b>OLEG SEMENOV</b> <i>Big International Realty</i>	<b>RYAN MENDELL</b> <i>Maxwell E Realty</i>	18501 Collins Ave., 1901	Sunny Isles Beach	22-Oct	AX-11031230
\$5,200,000	<b>JILL ROGERS</b> <i>John R Wood Properties</i>	<b>ELIZABETH WYMAN</b> <i>Premiere Plus Realty</i>	8231 Bay Colony Drive, 303	Naples	29-Oct	221043157
\$5,200,000	<b>TAMARA ORFALI</b> <i>Beachfront Realty</i>	<b>RYAN MENDELL</b> <i>Maxwell E Realty</i>	18501 Collins Ave., 1004	Sunny Isles Beach	21-Oct	AX-11100670
\$5,150,000	<b>CAROL CASSIS-MCMILLAN</b> <i>Douglas Elliman</i>	<b>JUDITH HOFMAN</b> <i>Douglas Elliman</i>	4701 N. Meridian Ave., 501	Miami Beach	15-Oct	AX-11077491

TOP 20 OF 56 FLORIDA CONDOS LISTED IN THE \$5 MILLION-PLUS CATEGORY

MULTIMILLION-DOLLAR CONDOMINIUMS — NEW LISTINGS* — OCTOBER						
LIST PRICE	LISTING AGENT/AGENCY	ADDRESS	CITY	COUNTY	LIST DATE	MLS NUMBER
\$39,500,000	<b>DINA GOLDENTAYER</b> <i>Douglas Elliman</i>	1451 Brickell Ave., Ph 01	Miami	Miami-Dade	12-Oct	AX-11108153
\$35,000,000	<b>MICHAEL GOLDSTEIN</b> <i>Acqualina Realty</i>	17901 Collins Ave., Ph 52	Sunny Isles Beach	Miami-Dade	7-Oct	AX-11108421
\$22,000,000	<b>MICHAEL GOLDSTEIN</b> <i>Acqualina Realty</i>	17901 Collins Ave., Ph 47	Sunny Isles Beach	Miami-Dade	8-Oct	AX-11109167
\$17,900,000	<b>LUCIENE COFRESI</b> <i>Fortune International Realty</i>	18555 Collins Ave., 4405	Sunny Isles Beach	Miami-Dade	13-Oct	AX-11110901
\$17,800,000	<b>SONIA TOTH</b> <i>Brown Harris Stevens</i>	100 S. Pointe Drive, 1906/07	Miami Beach	Miami-Dade	5-Oct	AX-11107481
\$14,750,000	<b>ELIZABETH RODRIGUEZ</b> <i>The Keyes Company</i>	9001 Collins Ave., S205	Surfside	Miami-Dade	30-Oct	AX-11118570
\$13,870,000	<b>BRIGITTE NACHTIGAL</b> <i>Great Properties International</i>	445 Grand Bay Drive, Ph 1a	Key Biscayne	Miami-Dade	9-Oct	AX-11107677
\$13,750,000	<b>DANIEL SILVERSTEIN</b> <i>Silmar Realty</i>	9701 Collins Ave., 2303S	Bal Harbour	Miami-Dade	27-Oct	AX-11114819
\$11,900,000	<b>PATRICIA DELINOIS</b> <i>Premier Elite Realty</i>	5313 Fisher Island Drive, 5313	Miami Beach	Miami-Dade	22-Oct	AX-11115088
\$11,250,000	<b>NORA JOHNSON</b> <i>Michael Saunders &amp; Company</i>	401 Quay Commons, 1903	Sarasota	Sarasota	4-Oct	AX-4513907
\$10,500,000	<b>NATALIE ABADI</b> <i>QWW Realty</i>	10203 Collins Ave., 01	Bal Harbour	Miami-Dade	19-Oct	AX-11113686
\$9,995,000	<b>RICHARD GOIHMAN</b> <i>Douglas Elliman</i>	19955 NE 38th Court, TS-03	Aventura	Miami-Dade	6-Oct	AX-11097121
\$9,950,000	<b>DORA PUIG</b> <i>Luxe Living Realty</i>	125 Ocean Drive, 0503	Miami Beach	Miami-Dade	15-Oct	AX-11108560
\$9,575,000	<b>LIZ HOGAN</b> <i>Compass Florida</i>	6800 Fisher Island Drive, 6835	Fisher Island	Miami-Dade	7-Oct	AX-11108395
\$9,475,000	<b>CHRISTOPHER LEAVITT</b> <i>Christopher Leavitt</i>	331 Australian Ave., 2	Palm Beach	Palm Beach	20-Oct	RX-10753923
\$9,300,000	<b>ROSALIND CLARKE</b> <i>Premier Estate Properties</i>	300 S. Ocean Blvd., Ph C	Palm Beach	Palm Beach	15-Oct	RX-10752382
\$8,500,000	<b>DORA PUIG</b> <i>Luxe Living Realty</i>	1000 S. Pointe Drive, 2001	Miami Beach	Miami-Dade	5-Oct	AX-11103712
\$8,500,000	<b>JILL EBER</b> <i>Coldwell Banker Realty</i>	7821 Fisher Island Drive, 7821	Miami Beach	Miami-Dade	15-Oct	AX-11112442
\$8,200,000	<b>MARISSA EVENHART</b> <i>Florida Realty of Miami</i>	16901 Collins Ave., 4105	Sunny Isles Beach	Miami-Dade	15-Oct	AX-11106925
\$7,995,000	<b>ELOY CARMENATE</b> <i>The Corcoran Group</i>	120 Ocean Drive, 900	Miami Beach	Miami-Dade	19-Oct	AX-11113812

## *Invisible is the New Black.®*

### *Rabideau Klein Introduces **Cloaked Closing**®*

*A new closing product for luxe property owners and realtors.*

When it comes to closing trends, *Invisible is the New Black*®. Because it's a win-win situation for both buyers and sellers, the luxury home market is responding to the potential increase in profits and safeguarded personal information available through *invisible* closings... and quietly transitioning to more confidential contracting methods. These methods are now available to you through **Cloaked Closing**®.



*To start using **Cloaked Closing**® call 561.655.6221*

Rabideau Klein has provided trusted representation for buyers and sellers of Florida properties for over twenty years. Our team of dedicated attorneys and paralegals has extensive experience in high-end real estate, business formation, finance, cross-border, and related matters. We provide thoughtful guidance through the legal process of our clients' property transactions such as the purchase and disposition of single-family homes, condominiums, co-ops, vacant land, and investment and commercial properties.

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Florida Bar Board Certified in Real Estate Law

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#### REFERENCES

MARS: Miami Association of REALTORS®

NAPLESMLS: Naples Area Board of REALTORS®

PBBR: Palm Beach Board of REALTORS®

Stellar MLS: Includes 16 REALTOR® Associations throughout Central and Southwest Florida

NEFAR MLS: Northeast Florida Association of REALTORS®

BEACHES MLS: Broward, Palm Beaches & St. Lucie REALTORS®

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