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RESIDENTIAL PROPERTY HIGHLIGHT: \$5M-PLUS SINGLE FAMILY HOMES

New \$41M South Florida Home Top Sale of November

Palm Beach super team contracts, constructs, and closes spec mansion

Last month the largest residential public sale in the State of Florida brought \$41 million. Michelle Newman of William Raveis South Florida represented the seller and Christian Angle of Christian Angle Real Estate represented the buyer of a new seaside speculation mansion. While just built this year, the estate was actually listed last December for \$41.9 million. The Palm Beach residence is located at 1700 S. Ocean Boulevard, a.k.a. Billionaires Row, and was advertised as having "elegant classic regency architecture with soft contemporary interior design—fully embracing today's style of living." Designed to complement Palm Beach architecture similar to the neighboring houses of the 1960s-era Parc Monceau community, its listing credits 'super-team' players Marc-Michaels Design Group Architect for the interior design, SKA Architecture & Planner for the architectural design, Lynn Bender Landscape Architecture for the landscape designer, and general contractor Mark Timothy, Inc. for the construction.

CONTACTS

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MULTIMILLION-DOLLAR HOMES

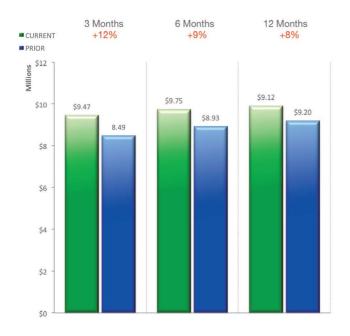
	LARGEST SINGLE FAMILY HOME SALE—LAST MONTH							
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER		
\$41,000,000	MICHELLE NEWMAN William Raveis	CHRISTIAN ANGLE Christian Angle Real Estate	1700 S. Ocean Blvd.	Palm Beach	22-Nov	RX-10678503		

TOP 10 SINGLE FAMILY HOME SALES—LAST 12 MONTHS							
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER	
\$122,695,954	LAWRENCE MOENS Lawrence A. Moens	CHRISTOPHER LEAVITT Douglas Elliman	535 N. County Road	Palm Beach	Feb-21	21-51	
\$109,625,000	LAWRENCE MOENS Lawrence A. Moens	LAWRENCE MOENS Lawrence A. Moens	1840 S. Ocean Blvd.	Palm Beach	Jun-21	21-378	
\$94,173,300	CRISTINA CONDON Sotheby's International Realty	LAWRENCE MOENS Lawrence A. Moens	2000 S. Ocean Blvd.	Manalapan	Mar-21	RX-10335802	
\$80,000,000	CHRISTOPHER LEAVITT Douglas Elliman	TONJA GARAMELIA Douglas Elliman	12525 Seminole Beach Road	N. Palm Beach	Apr-21	RX-10632970	
\$64,000,000	JONATHAN DUER William Raveis	LAWRENCE MOENS Lawrence A. Moens	901 N. Ocean Blvd.	Palm Beach	Aug-21	RX-10693472	
\$57,000,000	CHRISTIAN ANGLE Christian Angle Real Estate	SUZANNE TRAPANI-FRISBIE Premier Estate Properties	174 Via Del Lago	Palm Beach	Mar-21	RX-10678830	
\$55,150,000	LAWRENCE MOENS Lawrence A. Moens	SUZANNE TRAPANI-FRISBIE Premier Estate Properties	300 N. Lake Way	Palm Beach	Dec-20	20-1294	
\$55,095,000	JILL HERTZBERG Coldwell Banker Realty	JILL HERTZBERG Coldwell Banker Realty	382 S. Beach Road	Hobe Sound	Apr-21	FX-10268366	
\$49,141,600	LAWRENCE MOENS Lawrence A. Moens	SUZANNE TRAPANI-FRISBIE Premier Estate Properties	520 Island Drive	Palm Beach	May-21	21-627	
\$48,500,000	GARY POHRER Douglas Elliman	OREN ALEXANDER Douglas Elliman	172 S. Ocean Blvd.	Palm Beach	Mar-21	RX-10630179	

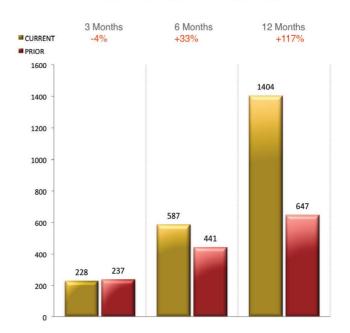
STATE OF FLORIDA MULTIMILLION-DOLLAR REAL ESTATE MARKET

\$5 MILLION-PLUS SINGLE FAMILY HOMES

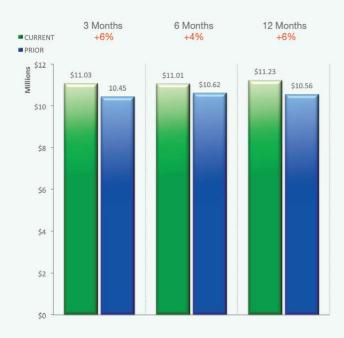
AVERAGE SELLING PRICE Current Year Vs. Prior Year



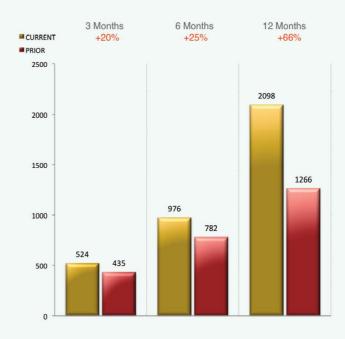
NUMBER OF HOMES SOLD Current Year Vs. Prior Year



AVERAGE LISTING PRICE Current Year Vs. Prior Year



NUMBER OF HOMES LISTED Current Year Vs. Prior Year



TOP 15 OF 102 FLORIDA HOMES SOLD IN THE \$5 MILLION-PLUS CATEGORY

SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER
\$41,000,000	MICHELLE NEWMAN William Raveis	CHRISTIAN ANGLE Christian Angle Real Estate	1700 S. Ocean Blvd.	Palm Beach	22-Nov	RX-1067850
\$33,000,000	JACK ELKINS William Raveis	COLE LEAVITT CPRE Organization	418 N. Ocean Blvd.	Delray Beach	9-Nov	RX-1074696
\$27,050,000	FRANK SAJTAR William Raveis	ANDREW ARREOLA Gulf Coast International Properties	4444 Gordon Drive	26990000	30-Nov	221047062
\$27,000,000	CINDY O'DARE Premier Estate Properties	CINDY O'DARE Premier Estate Properties	1920 S. Highway A1A	Vero Beach	6-Nov	244644
\$25,375,000	CHRISTIAN ANGLE Christian Angle Real Estate	LINDA OLSSON Linda R. Olsson, Inc.	200 Clarke Ave.	Palm Beach	12-Nov	RX-1074229
\$23,338,000	LAWRENCE MOENS Lawrence A. Moens Associates	DANA KOCH The Corcoran Group	216 Angler Ave.	Palm Beach	1-Nov	RX-1074752
\$22,000,000	JONATHAN POSTMA Coldwell Banker	NANCY GEFEN Signature Int'l Premier Properties	250 NE 5th Ave.	Boca Raton	19-Nov	RX-1071333
\$17,500,000	ALESSANDRO SAPONARO AFS Living	SONIA GHERARDI One Sotheby's International Realty	160 S Hibiscus Dr	Miami Beach	8-Nov	AX-1104160
\$15,100,000	ALEJANDRO BAZAN Coldwell Banker Realty	OREN ALEXANDER Douglas Elliman	247 E Rivo Alto Dr	Miami Beach	5-Nov	AX-1104799
\$15,000,000	CHAD CARROLL Compass Florida	CHAD CARROLL Compass Florida	21 E San Marino Dr	Miami Beach	10-Nov	AX-1108755
\$14,500,000	NELSON GONZALEZ Berkshire Hathaway	MICHAEL DUCHON The Corcoran Group	831 N Venetian Dr	Miami Beach	19-Nov	AX-1102357
\$14,000,000	JANE LETSCHE Waterfront Properties & Club Communities	ROBERT THOMSON Waterfront Properties & Club Communities	389 Eagle Drive	Jupiter	1-Nov	RX-1075027
\$14,000,000	SENADA ADZEM Douglas Elliman	MARC KIJNER Compass Florida	16141 Quiet Vista Cir	Delray Beach	12-Nov	RX-1075182
\$13,250,000	SIMON ISAACS Simon Isaacs Real Estate	JAMES KENNY K2 Realty	230 Esplanade Way	Palm Beach	16-Nov	RX-1072930
\$12,000,000	JOSEPH LIGUORI Premier Estate Properties	SCOT KARP Premier Estate Properties	1141 Spanish River Rd	Boca Raton	30-Nov	RX-1040906

TOP 15 OF 207 FLORIDA HOMES LISTIED IN THE \$5 MILLION-PLUS CATEGORY

LIST PRICE	LISTING AGENT/AGENCY	ADDRESS	CITY	COUNTY	LIST DATE	MLS NUMBER
\$210,000,000	LAWRENCE MOENS Lawrence A. Moens Associates	10 Tarpon Isle	Palm Beach	Palm Beach	9-Nov	RX-1075786
\$90,000,000	LIZA PULITZER Brown Harris Stevens	450 S Beach Road	Hobe Sound	Martin	30-Nov	RX-1076183
\$42,000,000	JOSEPH LIGUORI Premier Estate Properties	2445 S Ocean Blvd.	Highland Beach	Palm Beach	9-Nov	RX-1075770
\$38,000,000	LAWRENCE MOENS Lawrence A. Moens Associates	210 Via Del Mar	Palm Beach	Palm Beach	8-Nov	RX-1075757
\$35,000,000	JILL HERTZBERG Coldwell Banker Realty	235 Solano Prado	Coral Gables	Miami-Dade	27-Nov	AX-1112953
\$31,750,000	RUTHIE ASSOULINE Compass Florida	3029 Brickell Ave.	Miami	Miami-Dade	17-Nov	AX-1112546
\$29,850,000	LAWRENCE MOENS Lawrence A. Moens Associates	576 Island Drive	Palm Beach	Palm Beach	9-Nov	RX-1075784
\$29,500,000	JOSEPH LIGUORI Premier Estate Properties	120/130 5th Ave.	Boca Raton	Palm Beach	23-Nov	RX-1076080
\$28,995,000	JULIE JONES Florida Luxurious Properties	1003 Hillsboro Mile	Hillsboro Beach	Broward	10-Nov	FX-1030769
\$28,900,000	JULIAN COHEN Coldwell Banker Realty	1825 W. 24th Street	Miami Beach	Miami-Dade	16-Nov	AX-1112556
\$26,850,000	LAWRENCE MOENS Lawrence A. Moens Associates	1080 S. Ocean Blvd.	Palm Beach	Palm Beach	9-Nov	RX-1075787
\$26,600,000	JUDITH ZEDER Coldwell Banker Realty	585 Arvida Parkway	Coral Gables	Miami-Dade	23-Nov	AX-1112689
\$26,500,000	JULIAN JOHNSTON The Corcoran Group	7833 Atlantic Way	Miami Beach	Miami-Dade	24-Nov	AX-1111963
\$26,000,000	TONY MANTHEY The Premier Property Group	39 Sandy Dunes Circle	Miramar Beach	Walton	3-Nov	AX-1111956
\$26,000,000	CRISTINA BEN-SHMUEL Rusty Stein & Company	6640 Allison Road	Miami Beach	Miami-Dade	3-Nov	AX-1111956

RESIDENTIAL PROPERTY HIGHLIGHT: \$5M-PLUS CONDOMINIUMS

\$18M Penthouse Breaks Palm Beach Record in 24-Hour Sale

New Owner for Rarely Available South Tower Apartment at The Breakers

A spacious ocean-facing penthouse in one of the two apartment buildings located on The Breakers resort property was the top condominium sale in the State of Florida last month, and also broke Palm Beach's all-time condominium apartment sales record. Penthouse 4 at 2 North Breakers Row, along with its cabana, brought \$17.68 million November 1st. Mary Newton of Douglas Elliman represented the buyer and Christopher Deitz of Compass Florida represented the seller. With 3,450 square feet of living space, plus 600 square feet of glass-railed balcony space, the three-bedroom apartment on the top floor of the South building faces the Atlantic Ocean and overlooks 470 feet of private beach. The highly desireable property last changed hands 34 years ago. The sale closed within twenty-four hours of its placement on the Multiple Listing Service and it's the largest condominium apartment sale in the history of the Town of Palm Beach since 2013 when a double penthouse located at 2013 Seminole Avenue brought \$17.45 million in a private sale.

CONTACTS

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MULTIMILLION-DOLLAR CONDOS

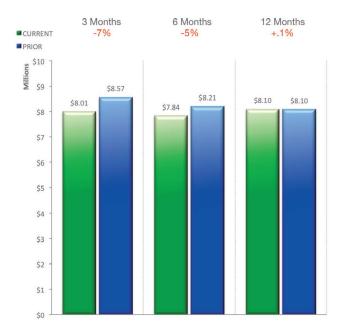
	LARGEST CONDOMINIUM SALE — LAST MONTH						
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER	
\$17,680,000	CHRIS DEITZ Compass Florida	MARY NEWTON Douglas Elliman	2 N. Breakers Row S, Ph 4	Palm Beach	1-Nov	RX-10678503	

TOP 10 CONDMINIUM SALES — LAST 12 MONTHS							
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER	
\$35,000,000	OREN ALEXANDER Douglas Elliman	OREN ALEXANDER Douglas Elliman	3315 Collins Ave., Ph	Miami Beach	Dec-20	AX-10967716	
\$35,000,000	ELOY CARMENTE Douglas Elliman	STEPHEN SIMPSON William Raveis South Florida	100 S. Pointe Drive, Ph 2	Miami Beach	Apr-21	AX-10547885	
\$30,000,000	SHEILA ROJAS Brown Harris Stevens	TALITA PINHEIRO Compass Florida	100 S. Pointe Drive, 3602-04	Miami Beach	Jun-21	AX-11012408	
\$27,000,000	MICHAEL GOLDSTEIN Acqualina Reality	VIVIANE WOLAK Sotheby's International Realty	17749 CollinsAve., Ph 47	Sunny Isles Bead	Jun-21	AX-10977978	
\$23,750,000	DORA PUIG Fisher Island Real Estate	TATYANA LONIN Coldwell Banker Realty	6800 Fisher Island Drive, 6893	Fisher Island	Oct-21	AX-10768400	
\$23,000,000	JILL HERTZBERG Coldwell Banker Realty	OREN ALEXANDER Douglas Elliman	6885 Fisher Island Drive, 6885	Miami Beach	May-21	AX-11023969	
\$22,500,000	TARA WEST Douglas Elliman	RYAN FARBSTEIN Douglas Elliman	8955 Collins Ave., Lph	Surfside	May-21	AX-10980972	
\$20,000,000	DORA PUIG Fisher Island Real Estate	DORA PUIG Fisher Island Real Estate	7000 Fisher Island Drive, 7093	Miami Beach	Feb-21	AX-10998632	
\$19,137,660	SANDRA DEBUIRE Coldwell Banker Realty	DINA GOLDENTAYER Douglas Elliman	10201 Collins Ave., 2802 Uphe	Bal Harbour	6/1/21	AX-11004912	
\$18,700,000	DORA PUIG Luxe Living Realty	DORA PUIG Luxe Living Realty	7000 Fisher Island, Drive 7001	Fisher Island	6/1/21	AX-10768659	

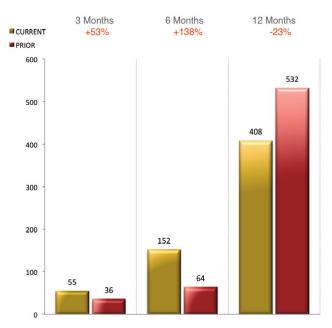
STATE OF FLORIDA MULTIMILLION-DOLLAR REAL ESTATE MARKET

\$5 MILLION-PLUS CONDOMINIUMS

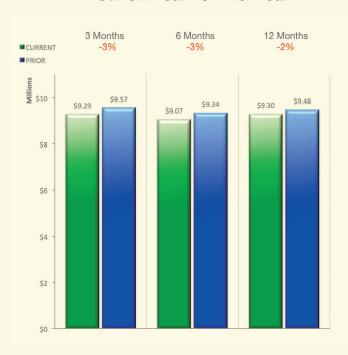
AVERAGE SELLING PRICE Current Year Vs. Prior Year



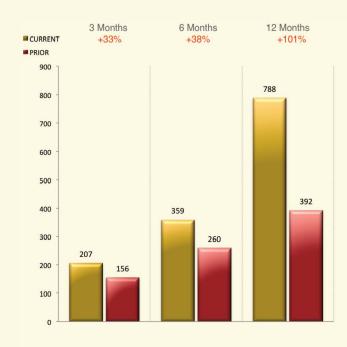
NUMBER OF CONDOS SOLD Current Year Vs. Prior Year



AVERAGE LISTING PRICE Current Year Vs. Prior Year



NUMBER OF CONDOS LISTED Current Year Vs. Prior Year



TOP 15 OF 85 FLORIDA CONDOS SOLD IN THE \$5 MILLION-PLUS CATEGORY

MULTIMILLLION-DOLLAR CONDOMINIUMS — SALES — NOVEMBER							
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER	
\$17,680,000	CHRIS DEITZ Compass Florida	MARY NEWTON Douglas Elliman	2 N. Breakers Row S, Ph 4	Palm Beach	1-Nov	RX-10678503	
\$14,000,000	LAZARO RIVERO Rivero Ral Estate	ROSE BAUER Rivero Ral Estate	7102 Fisher Island Drive, 7102	Fisher Island	2-Nov	RX-10746969	
\$13,500,000	JEFFREY MILLER Sotheby's International Realty	JEFFREY MILLER Sotheby's International Realty	19575 Collins Ave., 4	N. Miami Beach	22-Nov	221047062	
\$12,900,000	MATTHEW DUGOW Compass Florida	ADRIANA TORRES Douglas Elliman	50 S. Pointe Drive, 3401	Miami Beach	2-Nov	244644	
\$11,400,000	HARLAN GOLDBERG Bespoke Real Estate Florida	FRANK KISSEL Berkshire Hathaway	8701 Collins Ave., 1601	Miami Beach	1-Nov	RX-10742296	
\$10,000,050	MICHAEL LAWLER Premier Sotheby's Int'l Realty	JANINE MONFORT Premier Sotheby's International Realty	4951 Gulf Shore Blvd., Ph 501	Naples	17-Nov	RX-10747521	
\$10,000,000	JOELLE OIKNINE One Sotheby's Int'l Realty	JUAN ZULUAGA Graber Realty Group	360 Ocean Drive, 601s	Key Biscayne	23-Nov	RX-10713336	
\$9,300,000	MATIAS ALEM BRG International	STEVEN PESSO United Realty Group	9349 Collins Ave., 901	Surfside	17-Nov	AX-11041600	
\$9,250,000	DANIEL TZINKER Tzinker International Realty	Unknown	2201 Collins Ave., 2006 Ph	Miami Beach	1-Nov	AX-11047997	
\$8,900,000	ALLISAON BLUMENTHAL Brown Harris Stevens	ROSE HARRIS One Sotheby's Int'l Realty	2675 S. Bayshore Drive, 2001	Miami	29-Nov	AX-11087555	
\$6,650,000	Comp sale	ALEXANDRA HUGHLEY Keller Williams Elite Properties	5775 Collins Ave., 1603	N. Miami Beach	16-Nov	AX-11023579	
\$6,342,000	ROCHELLE LECAVALIER Douglas Elliman	HARVEY KLAIMAN Douglas Elliman	200 SE Mizner Blvd., 803	Boca Raton	17-Nov	RX-10750274	
\$6,300,000	PHILIP SCHEINFELD Compass Floirda	DAVID SIDDONS Douglas Elliman	15701 Collins Ave., 2505	N. Miami Beach	10-Nov	RX-10751820	
\$6,300,000	TIM SAVAGE Gulf Coast International Properties	KAREN VAN ARSDALE Premier Sotheby's International Realty	11125 Gulf Shore Drive, 605	Naples	3-Nov	RX-10729309	
\$6,195,657	ANDREW THOMKA-GAZDIK Sotheby's International Realty	MARY NEWTON Douglas Elliman	529 S. Flagler Drive, 15fgh	West Palm	22-Nov	RX-10409067	

TOP 15 OF 21 FLORIDA CONDOS LISTIED IN THE \$5 MILLION-PLUS CATEGORY

	MULTIMILLLION-DOLLAR CONDOMINIUMS — NEW LISTINGS* — NOVEMBER							
LIST PRICE	LISTING AGENT/AGENCY	ADDRESS	CITY	COUNTY	LIST DATE	MLS NUMBER		
\$29,750,000	DIANE COHEN Skyline International Realty	18501 Collins Ave., TS 5201	Sunny Isles Beach	Miami-Dade	2-Nov	AX-11119641		
\$23,995,000	DIANE COHEN Skyline International Realty	18501 Collins Ave., 5004	Sunny Isles Beach	Miami-Dade	4-Nov	AX-11121000		
\$22,500,000	CHAD CARROLL Compass Florida	17749 Collins Av.,e Ph 43	Sunny Isles Beach	Miami-Dade	1-Nov	AX-11126771		
\$16,500,000	DIANE COHEN Skyline International Realty	18501 Collins Ave., 3704	Sunny Isles Beach	Miami-Dade	2-Nov	AX-11119716		
\$15,900,000	ELENA BLUNTZER One Sotheby's International Realty	1425 Brickell Ave., Ph 1	Miami	Miami-Dade	4-Nov	AX-11114091		
\$14,995,000	BILLY HERNANDEZ Douglas Elliman	17141 Collins Ave., ph 1	Sunny Isles Beach	Miami-Dade	15-Nov	AX-11124365		
\$14,800,000	CRISTIANO PIQUET Piquet Realty	17475 Collins Ave., 2201	Sunny Isles Beach	Miami-Dade	14-Nov	AX-11121202		
\$13,900,000	LOURDES ALATRISTE Douglas Elliman	1425 Brickell Ave., Ph 4BCD	Miami	Miami-Dade	19-Nov	AX-11123427		
\$12,995,000	PEDRO VELASCO Global Luxury Realty	125 Ocean Dr., 0401	Miami Beach	Miami-Dade	5-Nov	AX-11119504		
\$12,500,000	DORA PUIG Luxe Living Realty	18201 Collins Ave., 409	Sunny Isles Beach	Miami-Dade	6-Nov	AX-11117332		
\$12,500,000	JIM MCCANN Premier Estate Properties	423 Chilean Ave.	Palm Beach	Palm Beach	1-Nov	RX-10756415		
\$11,999,000	ANNA SHERRILL One Sotheby's International Realty	2201 Collins Ave., Ph 28	Miami Beach	Miami-Dade	8-Nov	AX-11119154		
\$11,888,888	DYRK DAHL Coldwell Banker Realty	688 Golden Gate Point, 801	SARASOTA	Sarasota	10-Nov	AX-4517337		
\$10,995,000	ELOY CARMENATE The Corcoran Group	2201 Collins Ave., Ph 1	Miami Beach	Miami-Dade	29-Nov	AX-11130018		
\$10,700,000	MICHAEL GOLDSTEIN Acqualina Realty	17901 Collins Ave., 4601	Sunny Isles Beach	Miami-Dade	8-Nov	AX-11122375		



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REFERENCES

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