Rabideau Klein Brief

FLORIDA MULTIMILLION-DOLLAR MARKET RESIDENTIAL REAL ESTATE

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RESIDENTIAL PROPERTY HIGHLIGHT: \$5M-PLUS SINGLE FAMILY HOMES

Florida's Q2 Ultra-Luxury Home Price Shifts Down 8%

Canadian Hocky Celebrity Scores \$41.5M Estate Associated with Miami Heat Owner

Florida's high-end real estate market saw a Q2 median sale price of single-family home purchases of \$5 million or more decreased 8% to \$7 million as compared to \$7.6 million during the same period of 2021. However, the number of sales during those periods, increased 2% from 452 to 462.

June's most expensive single-family transaction in Florida was the \$41.5 million purchase of the waterfront estate at 276 Bal Bay Drive in Bal Harbour. Oran Alexander of Douglas represented the buyer and the seller, Shai Arison, "the wealthiest woman in Israel," according to Forbes, and whose brother, Micky Arison, is the owner of the Miami Heat franchise, and whose father is the founder of Carnival Cruise Lines. The buyer, Dovfam Bal Bay LP, a Canadian firm led by Patrick Dovigi, bought the estate, adding to its portfolio of several recent property purchases in Miami-Dade County. Dovigi is a businessman and former Canadian NHL goalie.

CONTACTS

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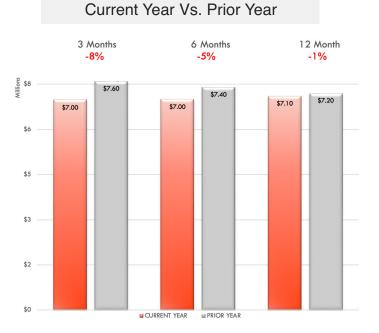
MULTIMILLION-DOLLAR HOMES

	LARGEST SINGLE FAMILY HOME SALE—LAST MONTH						
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER	
\$41,500,000	OREN ALEXANDER Douglas Elliman	OREN ALEXANDER Douglas Elliman	276 Bal Bay Drive	Bal Harbour	1-Jun	AX-11087353	

TOP 10 SINGLE FAMILY HOME SALES-LAST 12 MONTHS							
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER	
\$75,000,000	ELIZABETH LIMA Berkshire Hathaway HomeServices	JILL EBER Coldwell Banker Realty	89 Star Island Drive	Miami Beach	Dec-21	AX-11081499	
\$64,000,000	JONATHAN DUER William Raveis	LAWRENCE MOENS Lawrence A. Moens	901 N. Ocean Blvd.	Palm Beach	Aug-21	RX-10693472	
\$60,000,000	COMP SALE	ALEJANDRO PAREDES One Sotheby's International Realty	4055 SW 37th Ave.	Miami	Jan-22	AX-11149981	
\$57,000,000	CAROL SOLLAK Engel & Volkers Wellington	CHRISTIAN ANGLE Christian Angle Real Estate	916 S. Ocean Blvd.	Palm Beach	Dec-21	RX-10643096	
\$49,500,000	RICHARD PREBISH William Raveis Real Estate	BRENDA RUTH Premier Sotheby's International Realty	4540 Gordon Drive	Naples	Dec-21	221016688	
\$48,500,000	CHRIS DEITZ Compass Florida	CHRISTIAN ANGLE Christian Angle Real Estate	1030 S. Ocean Blvd.	Palm Beach	Apr-22	RX-10767787	
\$48,000,000	COMP SALE	OREN ALEXANDER Douglas Elliman	3500 Curtiss Lane	Miami	Aug-21	AX-11082892	
\$47,900,000	LOURDES VARGAS United Realty Group	MARIA VASQUEZ United Realty Group	5130 SW 6th Court	Plantation	Mar-22	AX-11114431	
\$45,362,500	MICHELLE NEWMAN William Raveis South Florida	CHRISTOPHER LEAVITT Douglas Elliman Palm Beach	1330 N. Lake Way	Palm Beach	Mar-22	RX-10774291	
\$45,250,000	SADDY ABAUNZA One Sotheby's International Realty	JILL HERTZBERG Coldwell Banker Realty	650 Casuarina Concourse	Coral Gables	May-22	AX-10849817	

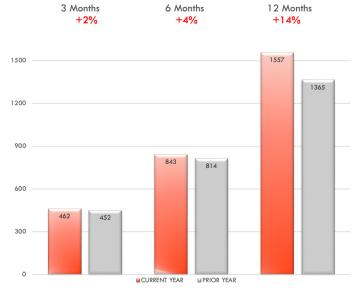
STATE OF FLORIDA

\$5 Million-Plus Single Family Homes

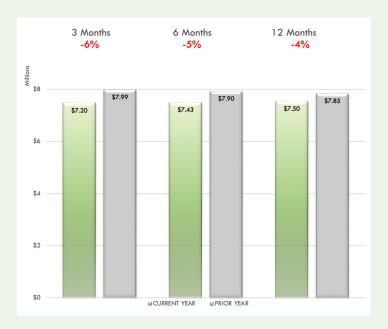


MEDIAN SELLING PRICE

NUMBER OF HOMES SOLD Current Year Vs. Prior Year



MEDIAN LISTING PRICE Current Year Vs. Prior Year



NUMBER OF HOMES LISTED Current Year Vs. Prior Year



TOP 15 OF 161 IN THE \$5 MILLION-PLUS CATEGORY

JUNE SALES — Multimillion-Dollar Single Family Homes							
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER	
\$41,500,000	OREN ALEXANDER Douglas Elliman	OREN ALEXANDER Douglas Elliman	276 Bal Bay Drive	Bal Harbour	1-Jun	AX-11087353	
\$39,900,000	CHRISTIAN ANGLE Christian Angle Real Estate	DANA KOCH The Corcoran Group	1020 N Lake Way	Palm Beach	2-Jun	RX-10792800	
\$31,250,000	DARREN WEINER Celebrity Advisors	SUZANNE TRAPANI-FRISBIE The Corcoran Group	640 Island Drive	Palm Beach	1-Jun	AX-11130241	
\$28,500,000	TIM ELMES Compass Florida	THOMAS PICHET Globalty Investment	1122 SE 4th Street	Fort Lauderdale	30-Jun	FX-10314411	
\$27,720,000	OREN ALEXANDER Douglas Elliman	OREN ALEXANDER Douglas Elliman	4701 Pine Tree Drive	Miami Beach	1-Jun	AX-11148837	
\$27,500,000	PAULA WITTMANN William Raveis Real Estate	MITCHELL FRANK Echo Fine Properties	3565 N Ocean Blvd.	Gulf Stream	1-Jun	RX-10777407	
\$26,250,000	Comp Sale	DINA GOLDENTAYER Douglas Elliman	45 E. Dilido Drive	Miami Beach	24-Jun	AX-11229766	
\$25,580,000	SUZANNE TRAPANI-FRISBIE The Corcoran Group	CHRISTOPHER LEAVITT Douglas Elliman	466 S. Ocean Blvd.	Palm Beach	23-Jun	RX-10787501	
\$23,750,000	PABLO ALFARO Douglas Elliman	ELOY CARMENATE The Corcoran Group	291 Ocean Blvd.	Golden Beach	13-Jun	AX-11146993	
\$21,500,000	DENISE SEGRAVES Sotheby's International Realty	CHRISTIAN ANGLE Christian Angle Real Estate	120 Dunbar Road	Palm Beach	30-Jun	RX-10797762	
\$21,000,000	JIM MOSS Compass Florida	MILTIADIS KASTANIS Douglas Elliman	7825 Atlantic Way	Miami Beach	1-Jun	AX-11084280	
\$21,000,000	CHANNING GARDNER Rosemary Beach Realty	KAREN OTTEN Rosemary Beach Realty	UNKNOWN	Rosemary Beach	7-Jun	900459	
\$20,826,140	CHRISTOPHER LEAVITT Douglas Elliman	VINCE SPADEA Douglas Elliman	134 Casa Bendita	Palm Beach	13-Jun	RX-10780689	
\$18,450,000	ANNE CARMICHAEL Brown Harris Stevens of Palm Beach	CHRISTINE GIBBONS Sotheby's International Realty	225 Sandpiper Drive	Palm Beach	15-Jun	RX-10781435	
\$17,000,000	LAURA POPE Sotheby's International Realty	ASHLEY COPELAND Brown Harris Stevens of Palm Beach	145 Clarendon Ave.	Palm Beach	17-Jun	RX-10788388	

TOP 15 OF 382 IN THE \$5 MILLION-PLUS CATEGORY

JUNE LISTINGS — Multimillion-Dollar Single Family Homes							
LIST PRICE	LISTING AGENT/AGENCY	ADDRESS	CITY	COUNTY	LIST DATE	MLS NUMBER	
\$100,000,000	RYAN SERHANT Douglas Elliman	355 Ocean Blvd.	Golden Beach	Miami-Dade	3-Jun	AX-11215754	
\$41,999,999	NICOLE HOLTZHEUSER Florida Luxurious Properties	4395 Pine Tree Drive	Miami Beach	Miami-Dade	17-Jun	FX-10335924	
\$40,000,000	DAVID ROBERTS Royal Palm Properties	444 E. Alexander Palm Road	Boca Raton	Palm Beach	2-Jun	RX-10805000	
\$35,000,000	JILL HERTZBERG Coldwell Banker Realty	498 N. Parkway	Golden Beach	Miami-Dade	14-Jun	AX-11221717	
\$35,000,000	ALEX PIREZ Mocca Realty	19 Tahiti Beach Island Road	Coral Gables	Miami-Dade	9-Jun	AX-11226719	
\$35,000,000	DAVID ROBERTS Royal Palm Properties	224 W. Key Palm Road	Boca Raton	Palm Beach	2-Jun	RX-10804998	
\$32,000,000	TERESA RODRIGUEZ Coldwell Banker Realty	4241 Palm Lane	Miami	Miami-Dade	14-Jun	AX-11221972	
\$31,500,000	OREN ALEXANDER Douglas Elliman	529 Bontona Ave.	Fort Lauderdale	Broward	15-Jun	AX-11222752	
\$30,000,000	JULIAN JOHNSTON The Corcoran Group	1417 N. Venetian Way	Miami	Miami-Dade	7-Jun	AX-11216778	
\$29,950,000	DAVID ROBERTS Royal Palm Properties	372 E. Alexander Palm Road	Boca Raton	Palm Beach	20-Jun	RX-10810048	
\$29,900,000	JEAN ECHEMENDIA Douglas Elliman	100 W. San Marino Drive	Miami Beach	Miami-Dade	24-Jun	AX-11227146	
\$29,000,000	JEFFREY MILLER One Sotheby's International Realty	214 W. San Marino Drive	Miami Beach	Miami-Dade	28-Jun	AX-11229326	
\$28,900,000	ALBERT JUSTO One Sotheby's International Realty	2740 N. Bay Road	Miami Beach	Miami-Dade	1-Jun	AX-11215592	
\$27,000,000	CINDY O'DARE One Sotheby's International Realty	10 & 20 Ocean Lane	Vero Beach	Indian River	20-Jun	257501	
\$26,900,000	LISA CREGAN Sotheby's International Realty	2305 S Flagler Drive	West Palm Beach	West Palm Beach	29-Jun	RX-10812849	

RESIDENTIAL PROPERTY HIGHLIGHT: \$5M-PLUS CONDOMINIUMS

Eighty Seven Park on Miami Beach Rings Up \$19M Sale

Florida's top June condo sale was also one of the top 10 sales of the last 12 months. The \$19.2 million purchase of the all-new double-penthouse at Eighty Seven Park in the heart of Miami Beach is the most expensive property in its condominium community. Just one of just 65 apartments in the building, Apartment 1002/1106 takes up an entire half-floor and has expansive Biscayne Bay, Atlantic Ocean, Northshore Park and Miami skyline views. The property was listed by David Siddons of Douglas Elliman, and Debra and Eyal Golan, also of Douglas Elliman, represented the buyer. Per the Real Deal website, "the unit is currently being furnished with a \$5.5 million budget by Miami-based Design Solutions."

During Q2, Florida's high-end condominium market realized a decreased median price point of 1% to \$6.65 million, as compared to \$6.69 during the same period of 2021. The category includes propeties advertised in the Multiple Listing Service of \$5 million or more. On the inventory side, the number of Q2 new listings entering the market dropped by 8% as compared to the prior year.

CONTACTS

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MULTIMILLION-DOLLAR CONDOS

LARGEST CONDOMINIUM SALE - LAST MONTH							
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER	
\$19,152,000	DAVID SIDDONS Douglas Elliman	DEBBIE GOLAN Douglas Elliman	8701 Collins Ave., 1102/1106	Miami Beach	7-Jun	AX-11097804	

TOP 10 CONDOMINIUM SALES - LAST 12 MONTHS							
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER	
\$36,000,000	ELOY CARMENATE The Corcoran Group	OREN ALEXANDER Douglas Elliman	6901 Collins Ave.	Miami Beach	Dec-21	AX-11007586	
\$23,750,000	DORA PUIG Luxe Living Realty	TATYANA LONIN Coldwell Banker Realty	6800 Fisher Island Drive, 6893	Fisher Island	Oct-21	AX-10768400	
\$23,500,000	SANDRA CHARTOUNI Fortune International Realty	CHAD CARROLL Compass Florida	16901 Collins Ave., Ph 5603	Sunny Isles	Mar-22	AX-11096308	
\$23,000,000	ROBERTA INGLETTO RGI Realty	MICHAEL DUCHON The Corcoran Group	9001 Collins Ave., S511	Surfside	Feb-22	AX-11104797	
\$22,750,000	Comp Sale	BILLY HERNANDEZ Douglas Elliman	9001 Collins Ave., S507	Surfside	May-22	AX-11216861	
\$21,250,000	DORA PUIG Fisher Island Real Estate	DORA PUIG Fisher Island Real Estate	6800 Fisher Island Drive, 6812	Miami Beach	Feb-22	AX-11007429	
\$21,000,000	DRENA STUS Miami Beach Prestige Realty	ELENA BLUNTZER One Sotheby's International Realty	7153 Fisher Island Drive, 7153	Miami Beach	Feb-22	AX-11046177	
\$19,500,000	ANNA SHERRILL One Sotheby's International Realty	Unknown	1000 Biscayne Blvd., Ph 5201	Miami	Dec-21	AX-11137330	
\$19,152,000	DAVID SIDDONS Douglas Elliman	DEBBIE GOLAN Douglas Elliman	8701 Collins Ave., 1102/1106	Miami Beach	Jun-22	AX-11097804	
\$18,600,007	JAMES MCCANN Premier Estate Propeties	MARGIT BRANDT Premier Estate Propeties	219 Brazilian Ave.	Palm Beach	May-22	RX-10745134	

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MULTIMILLION-DOLLAR REAL ESTATE MARKET

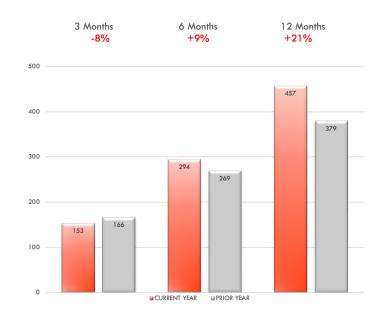
\$5 MILLION-PLUS CONDOMINIUMS



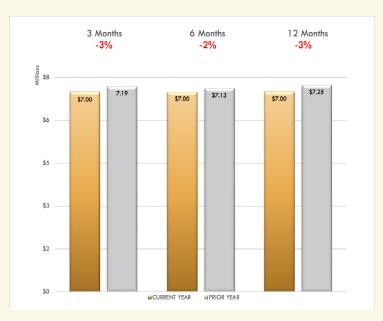
MEDIAN SELLING PRICE

Current Year Vs. Prior Year

NUMBER OF CONDOS SOLD Current Year Vs. Prior Year



MEDIAN LISTING PRICE Current Year Vs. Prior Year



NUMBER OF CONDOS LISTED Current Year Vs. Prior Year



TOP 15 OF 38 IN THE \$5 MILLION-PLUS CATEGORY

JONE SALLS - Multiminion-Donal Condominants							
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER	
\$19,152,000	DAVID SIDDONS Douglas Elliman	DEBBIE GOLAN Douglas Elliman	8701 Collins Ave., 1102/1106	Miami Beach	7-Jun	AX-11097804	
\$16,500,000	JILL EBER Coldwell Banker Realty	ARCHIE DRURY Douglas Elliman	5391 Fisher Island Drive, 5391	Miami Beach	10-Jun	AX-11186526	
\$14,500,000	CHAD CARROLL Compass Florida	CHRISTOPHER JUDE Fortune International Realty	125 Ocean Drive, 0201	Miami Beach	24-Jun	AX-11134781	
\$14,400,000	NELSON GONZALEZ BHHS EWM Realty	MELISSA BARRAGAN Dezer Platinum Realty	18555 Collins Ave., 4405	Sunny Isles Beach	30-Jun	AX-11158010	
\$10,400,000	RITA COLLINS Fortune International Realty	FERNANDO ALVES Charles Rutenberg Realty Fort Lauderdale	16901 Collins Ave., 5303	Sunny Isles Beach	13-Jun	AX-10416535	
\$10,000,000	KARLA ABAUNZA Luxury Living Realty	KARLA ABAUNZA Luxury Living Realty	5313 Fisher Island Drive, 5313	Miami Beach	1-Jun	AX-11139693	
\$9,437,625	EYAL GOLAN Douglas Elliman	OREN ALEXANDER Douglas Elliman	8701 Collins Ave., 702	Miami Beach	8-Jun	AX-11162545	
\$9,200,000	BARBARA LOWE Premier Sotheby's International Realty	CHRISTOPHER BRAUN William Raveis Real Estate	4101 Gulf Shore Blvd., 12n	Naples	17-Jun	222005882	
\$9,020,000	PAUL BIRMINGHAM Sotheby's International Realty	ELAINE EDWARDS Brown Harris Stevens of Palm Beach	400 S Ocean Blvd., Ph D	Palm Beach	21-Jun	RX-10759852	
\$9,000,000	DAVID PULLEY Douglas Elliman	SETH FEUER Compass Florida	321 Ocean Drive, Bh 200	Miami Beach	7-Jun	AX-11188581	
\$9,000,000	DAVID SIDDONS Douglas Elliman	JUAN DE LAPUERTA Emerald Real Estate	360 Ocean Drive, 401s	Key Biscayne	22-Jun	AX-11191016	
\$8,200,000	BARBI LOWE Premier Sotheby's International Realty	MARK BENSON Keller Williams Realty	8665 Bay Colony Drive, 804	Naples	15-Jun	222031377	
\$8,000,000	MAGDA RUBY Consultatio Realty	MAGDA RUBY Consultatio Realty	10203 Collins Ave., 1802	Bal Harbour	17-Jun	AX-11100210	
\$7,445,850	FERN FODIMAN Sotheby's International Realty	CHRISTOPHER LEAVITT Douglas Elliman	3100 S. Ocean Blvd., 406n	Palm Beach	30-Jun	RX-10780987	
\$7,400,000	GIULIETTA ULLOA BHHS EWM Realty	GIULIETTA ULLOA BHHS EWM Realty	360 Ocean Drive, 603s	Key Biscayne	13-Jun	AX-11187727	

JUNE SALES - Multimillion-Dollar Condominiums

TOP 15 OF 83 IN THE \$5 MILLION-PLUS CATEGORY

JUNE LISTINGS — Multimillion-Dollar Condominiums							
LIST PRICE	LISTING AGENT/AGENCY	ADDRESS	CITY	COUNTY	LIST DATE	MLS NUMBER	
\$26,500,000	STACY ROBINS Stacy Robins Companies	9001 Collins Ave., S 1005	Surfside	Miami-Dade	20-Jun	AX-11225122	
\$25,000,000	DORA PUIG Luxe Living Realty	800 S Pointe Drive, 1802/03	Miami Beach	Miami-Dade	1-Jun	AX-11215285	
\$18,000,000	JORGE ESCASENA Luxury Living Realty	5373 Fisher Island Drive, 5373	Miami Beach	Miami-Dade	23-Jun	AX-11227516	
\$16,200,000	JULIAN JOHNSTON The Corcoran Group	800 S. Pointe Drive,1204	Miami Beach	Miami-Dade	17-Jun	AX-11216039	
\$15,900,000	DEVIN KAY Douglas Elliman	16901 Collins Ave., 5305	Sunny Isles Beach	Miami-Dade	17-Jun	AX-11219177	
\$15,900,000	CHRISTIAN ANGLE Christian Angle Real Estate	156 Sunset Ave., B	Palm Beach	Palm Beach	16-Jun	RX-10809938	
\$15,850,000	KAREN VAN ARSDALE Premier Sotheby's International Properties	4150 Gulf Shore Blvd., N2	Naples	COLLIER	14-Jun	222044728	
\$15,000,000	BRAGI SIGURDSSON Douglas Elliman	788 NE 23rd Street, 4501	Miami	Miami-Dade	6-Jun	AX-11202739	
\$13,770,000	LISA MORRIS Premier Sotheby's International Properties	280 Golden Gate Point, 400	Sarasota	Sarasota	1-Jun	AX-4537162	
\$13,750,000	VAN OSBORNE Ronto Realty	Undisclosed	Sarasota	Sarasota	16-Jun	AX-4539437	
\$13,500,000	LIZA PULITZER Brown Harris Stevens of Palm Beach	401 Brazilian Ave.	Palm Beach	Palm Beach	15-Jun	RX-10808767	
\$13,400,000	VAN OSBORNE Ronto Realty	Undisclosed	Sarasota	Sarasota	17-Jun	AX-4539483	
\$13,150,000	VAN OSBORNE Ronto Realty	Undisclosed	Sarasota	Sarasota	17-Jun	AX-4539270	
\$12,900,000	MARIA COHEN Aqualina Realty	17901 Collins Ave., 4207	Sunny Isles Beach	Miami-Dade	30-Jun	AX-11230900	
\$11,700,000	VAN OSBORNE Ronto Realty	Undisclosed	Sarasota	Sarasota	16-Jun	AX-4539360	

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REFERENCES

BEACHES MLS: Broward, Palm Beaches & St. Lucie REALTORS® MARS: Miami Association of REALTORS® NAPLESMLS: Naple Area Board of REALTORS® PBBR: Palm Beach Board of REALTORS® Stellar MLS: Includes 16 REALTOR® Associations NEFAR MLS: Northeast Florida Association of REALTORS®

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