



RESIDENTIAL PROPERTY HIGHLIGHT: \$5M-PLUS SINGLE FAMILY HOMES

Private Journeys End Estate Brings \$34M

Three \$50M-plus Mega Mansions Hit the Market

Carlos Coto of One Sotheby's International Realty represented the buyer of Florida's largest advertised residential property sale in July, which closed at \$34 million, and Lourdes Alatriste of One Sotheby's International Realty held the listing. The Coral Gables property, located in the gated community of Journeys End Estates, was advertised as a 13-thousand square foot, magnificent estate designed for the most discerning buyer.

Underscoring a mid-summer rush of residential luxury homes entering the Florida market, the top three listings for July broke the \$50 million mark. The mega mansions, a \$59 million Harbor Point bayfront estate on Biscayne Bay presented by William Earle of Three Bridges Realty, a \$55 million "architectural masterpiece" on the exclusive Bay Point island presented by Teresa Rodriquez of Coldwell Banker Realty, and a brand new \$55 million speculation "trophy property" with a sought-after Miami Pine Tree Drive address presented by Oren Alexander and Isaac Lustgarten of Douglas Elliman, were all located in Miami-Dade County

CONTACTS

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MULTIMILLION-DOLLAR HOMES

| LARGEST SINGLE FAMILY HOME SALE—LAST MONTH | | | | | | | |
|--|------------------------------------|--|---------------------------|--------------|-----------|-------------|--|
| SALE PRICE | LISTING AGENT/AGENCY | BUYER'S AGENT/AGENCY | ADDRESS | CITY | SALE DATE | MLS NUMBER | |
| \$34,000,000 | LOURDES ALATRISTE Douglas Elliman | CARLOS COTO One Sotheby's International Realty | 9475 Journeys End Road | Coral Gables | 22-Jul | AX-10959699 | |

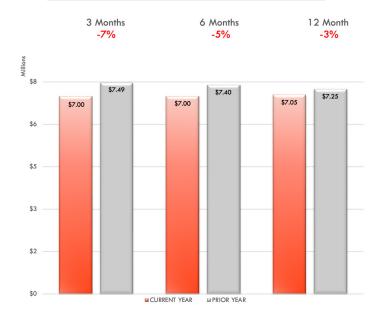
| TOP 10 SINGLE FAMILY HOME SALES—LAST 12 MONTHS | | | | | | | |
|--|---|--|----------------------------|--------------|-----------|-------------|--|
| SALE PRICE | LISTING AGENT/AGENCY | BUYER'S AGENT/AGENCY | ADDRESS | CITY | SALE DATE | MLS NUMBER | |
| \$75,000,000 | ELIZABETH LIMA Berkshire Hathaway HomeServices | JILL EBER Coldwell Banker Realty | 89 Star Island Drive | Miami Beach | Dec-21 | AX-11081499 | |
| \$64,000,000 | JONATHAN DUER William Raveis | LAWRENCE MOENS Lawrence A. Moens | 901 N. Ocean Blvd. | Palm Beach | Aug-21 | RX-10693472 | |
| \$60,000,000 | Comp Sale | ALEJANDRO PAREDES One Sotheby's International Realty | 4055 SW 37th Ave. | Miami | Jan-22 | AX-11149981 | |
| \$57,000,000 | CAROL SOLLAK Engel & Volkers Wellington | CHRISTIAN ANGLE Christian Angle Real Estate | 916 S. Ocean Blvd. | Palm Beach | Dec-21 | RX-10643096 | |
| \$49,500,000 | RICHARD PREBISH William Raveis Real Estate | BRENDA RUTH Premier Sotheby's International Realty | 4540 Gordon Drive | Naples | Dec-21 | 221016688 | |
| \$48,500,000 | CHRIS DEITZ Compass Florida | CHRISTIAN ANGLE Christian Angle Real Estate | 1030 S. Ocean Blvd. | Palm Beach | Apr-22 | RX-10767787 | |
| \$48,000,000 | Comp Sale | OREN ALEXANDER Douglas Elliman | 3500 Curtiss Lane | Miami | Aug-21 | AX-11082892 | |
| \$47,900,000 | LOURDES VARGAS United Realty Group | MARIA VASQUEZ United Realty Group | 5130 SW 6th Court | Plantation | Mar-22 | AX-11114431 | |
| \$45,362,500 | MICHELLE NEWMAN William Raveis South Florida | CHRISTOPHER LEAVITT Douglas Elliman Palm Beach | 1330 N. Lake Way | Palm Beach | Mar-22 | RX-10774291 | |
| \$45,250,000 | SADDY ABAUNZA One Sotheby's International Realty | JILL HERTZBERG Coldwell Banker Realty | 650 Casuarina Concourse | Coral Gables | May-22 | AX-10849817 | |

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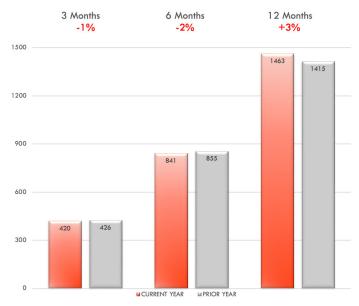
MULTIMILLION-DOLLAR REAL ESTATE MARKET

\$5 Million-Plus Single Family Homes

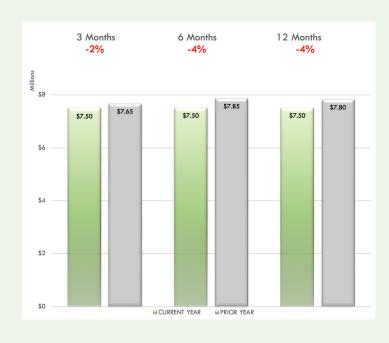
MEDIAN SELLING PRICE Current Year Vs. Prior Year



NUMBER OF HOMES SOLD Current Year Vs. Prior Year



MEDIAN LISTING PRICE Current Year Vs. Prior Year



NUMBER OF HOMES LISTED Current Year Vs. Prior Year



TOP 15 OF 88 IN THE \$5 MILLION-PLUS CATEGORY

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|--------------|---|---|-------------------------------|--------------------|-----------|--------------|
| SALE PRICE | LISTING AGENT/AGENCY | BUYER'S AGENT/AGENCY | ADDRESS | CITY | SALE DATE | MLS NUMBER |
| 634,000,000 | LOURDES ALATRISTE Douglas Elliman | CARLOS COTO One Sotheby's International Realty | 9475 Journeys End Road | Coral Gables | 22-Jul | AX-10959699 |
| 26,775,000 | SHELLY NEWMAN William Raveis South Florida | LAWRENCE MOENS Lawrence A. Moens Associates | 1860 S. Ocean Blvd. | Manalapan | 8-Jul | RX-10716726 |
| \$22,500,000 | VINCENT MAROTTA Illustrated Properties | JEREMY BROWNE Compass Florida | 12203 Tillinghast Circle | Palm Beach Gan | 7-Jul | RX-10814751 |
| \$19,900,000 | BILL EARLS John R. Wood Properties | KAREN VAN ARSDALE Premier Sotheby's International Realty | 625 Kings Town Drive | Naples | 5-Jul | 221012035 |
| \$19,000,000 | DINA GOLDENTAYER Douglas Elliman | DINA GOLDENTAYER Douglas Elliman | 469 Ocean Blvd. | Golden Beach | 25-Jul | AX-11201836 |
| \$17,500,000 | LINDA DRIGGS Michael Saudners & Company | RUSSELL RICH Robert Slack | 1423 & 1435 Hillview Drive | SARASOTA | 25-Jul | AX-4525534 |
| \$16,000,000 | LOURDES ALATRISTE Douglas Elliman | REID HEIDENRY One Sotheby's International Realty | 79 N. Hibiscus Drive | Miami Beach | 19-Jul | AX-11084335 |
| \$16,000,000 | GARY POHRER Douglas Elliman | JOSEPH FEDERICO CBA Realty & Property | 4906 N. Flagler Drive | West Palm Beach | 21-Jul | RX-10756814 |
| \$15,043,640 | BENTO QUEIROZ Compass Florida | ALEX MIRANDA Compass Florida | 4801 Akai Drive | Southwest Ranc | 21-Jul | AX-11172210 |
| \$15,000,000 | JUDITH ZEDER Coldwell Banker Realty | JUDITH ZEDER Coldwell Banker Realty | 1800 S Bayshore Lane | Coconut Grove | 29-Jul | AX-11133710 |
| \$14,850,000 | JONATHAN ALFONSO Portal Rewal Estate | Unknown | 766 Harbor Drive | Key Biscayne | 8-Jul | AX-11197799 |
| 613,000,000 | JOY TRIGLIA Great Properties Internatia | DAVID MARDER Level Realty Partners | 1601 E. Lake Drive | Fort Lauderdale | 25-Jul | FX-10327145 |
| 613,000,000 | BRIGITTE NACHTIGALL Great Properties International | DAVID GAVIRIA Great Properties International | 900 Harbor Drive | Key Biscayne | 25-Jul | AX-11089707 |
| 612,500,000 | MATTHEW DUGOW Compass Florida | VINCENT MAROTTA Illustrated Properties | 372 Regatta Drive | Jupiter | 20-Jul | AX-11127112 |
| \$11,750,000 | ANDREW ZIFFER | GREG HARRIS | 2437 Delmar Place | Fort Lauderdale | 29-Jul | FX-10300017 |

TOP 15 OF 170 IN THE \$5 MILLION-PLUS CATEGORY

| | JULY LISTI | NGS — Multimillion- | Dollar Single Fan | nily Homes | | |
|--------------|---|--------------------------|--------------------|------------|-----------|-------------|
| LIST PRICE | LISTING AGENT/AGENCY | ADDRESS | CITY | COUNTY | LIST DATE | MLS NUMBER |
| \$59,000,000 | WILLIAM EARLE Three Bridges Realty | 3 Harbor Point | Key Biscayne | Miami-Dade | 29-Jul | AX-11248995 |
| \$55,000,000 | TERESA RODRIGUEZ Coldwell Banker Realty | 4505 Sabal Palm Road | Miami | Miami-Dade | 28-Jul | AX-11248531 |
| \$50,000,000 | OREN ALEXANDER Douglas Elliman | 4647 Pine Tree Drive | Miami Beach | Miami-Dade | 22-Jul | AX-11224378 |
| \$42,000,000 | SILVIA COLTRANE The Corcoran Group | 4355 Sabal Palm Road | Miami | Miami-Dade | 25-Jul | AX-11246794 |
| \$39,000,000 | TERESA RODRIGUEZ Coldwell Banker Realty | 790 Lake Road | Miami | Miami-Dade | 24-Jul | AX-11244466 |
| \$31,000,000 | JORDAN DELANEY Premier Sotheby's International Realty | 3675 Gordon Drive | Naples | Collier | 1-Jul | 222050197 |
| \$30,500,000 | ALEXANDER KAUFMANN Coldwell Banker Realty | 851 N Venetian Drive | Miami | Miami-Dade | 6-Jul | AX-11232339 |
| \$25,900,000 | MICHAEL MCCUMBER Gulf Coast International Properties | 4120 Cutlass Lane | Naples | Collier | 15-Jul | 222036086 |
| \$25,000,000 | GIULIETTA ULLOA BHHS EWM Realty | 150 Cape Florida Drive | Key Biscayne | Miami-Dade | 18-Jul | AX-11242757 |
| \$24,000,000 | ALEX PIREZ Mocca Realty | 550 Arvida Parkway | Coral Gables | Miami-Dade | 1-Jul | AX-11239289 |
| \$22,500,000 | VINCENT MAROTTA Illustrated Properties | 12203 Tillinghast Circle | Palm Beach Gardens | Palm Beach | 7-Jul | RX-10814751 |
| \$22,250,000 | OREN ALEXANDER Douglas Elliman | 212 S. Island Drive | Golden Beach | Miami-Dade | 15-Jul | AX-11241305 |
| \$20,000,000 | OREN ALEXANDER Douglas Elliman | 247 E. Rivo Alto Drive | Miami Beach | Miami-Dade | 18-Jul | AX-11233010 |
| \$18,990,000 | HILARY JACOB Corcoran Reverie SRB | 113-A Sandy Shores Court | Seacrest | Walton | 19-Jul | 903999 |
| \$18,500,000 | ADRIAN REED William Racveis Real Estate | 25 S. Beach Road | Hobe Sound | Martin | 18-Jul | AX-11239207 |

RESIDENTIAL PROPERTY HIGHLIGHT: \$5M-PLUS CONDOMINIUMS

Bal Harbour Beauty Brings Over \$12M

July Luxe Condos Top Out at \$26M

Boo koo bucks changed hands last month when an ultra luxurious Oceana Bal Harbour residence took top sale of July. Mark Zilbert of Zilbet listed Unit 1801, 10201 Collins Avenue, a Steven G-designed apartment, for \$12.9 million last February. Tracy Galya of Douglas Elliman brought in the buyer, closing the deal at \$12.35 million. Having purchased a prime property with over 5700 square-feet of living space, wraparound terraces facing East, South and West, and turnkey furnishings, the new owners are soon to enjoy the luxe lifestyle of the gated, five-star Oceana Bal Harbour neighborhood, near the Shops of Harbour.

The entrance of several over-the-top condominiums invigorated Florida's condo market in July. New listings peaked at \$26 million, with the top five surpassing \$20 million. The largest was presented by Miltiadis Kastanis and James Hait of Douglas Elliman and encompasses the entire top floor of Grove at Grand Bay, one of the two iconic twisting glass towers designed by Bjarke Ingles that recently changed the skyline of Coconut Grove.

CONTACTS

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MULTIMILLION-DOLLAR CONDOS

| | LARGEST CONDOMINIUM SALE — LAST MONTH | | | | | | |
|--------------|---------------------------------------|------------------------------|-----------------------------|-------------|-----------|-------------|--|
| SALE PRICE | LISTING AGENT/AGENCY | BUYER'S AGENT/AGENCY | ADDRESS | CITY | SALE DATE | MLS NUMBER | |
| \$12,350,000 | MARK ZILBERT Brown Harris Stevens | TRACY GALYA Douglas Elliman | 10201 Collins Ave.,1801s | Bal Harbour | 11-Jul | AX-11166315 | |

| | TOP 10 CONDOMINIUM SALES — LAST 12 MONTHS | | | | | | | |
|--------------|---|---|-----------------------------------|---------------|-----------|-------------|--|--|
| SALE PRICE | LISTING AGENT/AGENCY | BUYER'S AGENT/AGENCY | ADDRESS | CITY | SALE DATE | MLS NUMBER | | |
| \$36,000,000 | ELOY CARMENATE The Corcoran Group | OREN ALEXANDER Douglas Elliman | 6901 Collins Ave. | Miami Beach | Dec-21 | AX-11007586 | | |
| \$23,750,000 | DORA PUIG Luxe Living Realty | TATYANA LONIN Coldwell Banker Realty | 6800 Fisher Island Drive, 6893 | Fisher Island | Oct-21 | AX-10768400 | | |
| \$23,500,000 | SANDRA CHARTOUNI Fortune International Realty | CHAD CARROLL Compass Florida | 16901 Collins Ave., Ph 5603 | Sunny Isles | Mar-22 | AX-11096308 | | |
| \$23,000,000 | ROBERTA INGLETTO RGI Realty | MICHAEL DUCHON The Corcoran Group | 9001 Collins Ave., S511 | Surfside | Feb-22 | AX-11104797 | | |
| \$22,750,000 | Comp Sale | BILLY HERNANDEZ Douglas Elliman | 9001 Collins Ave., S507 | Surfside | May-22 | AX-11216861 | | |
| \$21,250,000 | DORA PUIG Fisher Island Real Estate | DORA PUIG Fisher Island Real Estate | 6800 Fisher Island Drive, 6812 | Miami Beach | Feb-22 | AX-11007429 | | |
| \$21,000,000 | DRENA STUS Miami Beach Prestige Realty | ELENA BLUNTZER One Sotheby's International Realty | 7153 Fisher Island Drive, 7153 | Miami Beach | Feb-22 | AX-11046177 | | |
| \$19,500,000 | ANNA SHERRILL One Sotheby's International Realty | Unknown | 1000 Biscayne Blvd., Ph 5201 | Miami | Dec-21 | AX-11137330 | | |
| \$19,152,000 | DAVID SIDDONS Douglas Elliman | DEBBIE GOLAN Douglas Elliman | 8701 Collins Ave., 1102/1106 | Miami Beach | Jun-22 | AX-11097804 | | |
| \$18,600,007 | JAMES MCCANN Premier Estate Propeties | MARGIT BRANDT Premier Estate Propeties | 219 Brazilian Ave. | Palm Beach | May-22 | RX-10745134 | | |

STATE OF FLORIDA

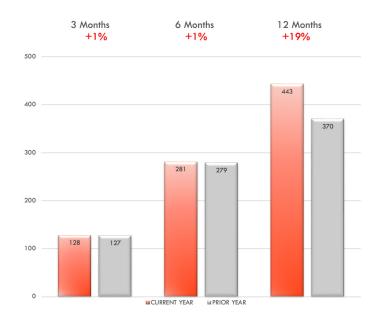
MULTIMILLION-DOLLAR REAL ESTATE MARKET

\$5 MILLION-PLUS CONDOMINIUMS

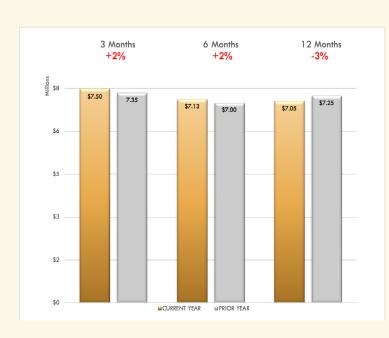
MEDIAN SELLING PRICE Current Year Vs. Prior Year



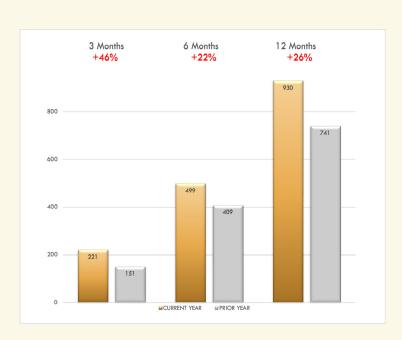
NUMBER OF CONDOS SOLD Current Year Vs. Prior Year



MEDIAN LISTING PRICE Current Year Vs. Prior Year



NUMBER OF CONDOS LISTED Current Year Vs. Prior Year



TOP 15 OF 18 IN THE \$5 MILLION-PLUS CATEGORY

| JULY SALES — Multimillion-Dollar Condominiums | | | | | | | |
|---|--|---|--|----------------------|-----------|-------------|--|
| SALE PRICE | LISTING AGENT/AGENCY | BUYER'S AGENT/AGENCY | ADDRESS | CITY | SALE DATE | MLS NUMBER | |
| \$12,350,000 | MARK ZILBERT Brown Harris Stevens | TRACY GALYA Douglas Elliman | 10201 Collins Ave.,1801s | Bal Harbour | 11-Jul | AX-11166315 | |
| \$9,200,000 | LUCIANA BARRETO Compass Florida | MATIAS ALEM BRG International | 800 S Pointe Drive, 2003 | Miami Beach | 29-Jul | AX-11085691 | |
| \$7,900,000 | DANIEL TEIXEIRA Douglas Elliman | DANIEL TEIXEIRA Douglas Elliman | 525 N. Fort Lauderdale Beach, Blvd., 2001 | Fort Lauderdale | 21-Jul | FX-10253204 | |
| \$7,850,000 | JESS MESCHKO Engel & Voelkers Naples Bonita | MARGO HOLLOWAY Downing Frye Realty | 1801 Gulf Shore Blvd., 301 | Naples | 18-Jul | 222026633 | |
| \$7,300,000 | ROBYN GUNN Premier Sothebys International Realty | LAUREN KRAWCZYK Douglas Elliman | 555 5th Ave. NE, 1302 | St Petersburg | 12-Jul | U8169433 | |
| \$7,000,000 | JORDAN LEDERMAN Fortune International Realty | ANDREA VIANA Compass Florida | 900 Brickell Key Blvd., Ph 3401 | Miami | 15-Jul | AX-10924278 | |
| \$6,950,000 | CLAUDIO IGLESIAS Brickell Realty Group | CASSIO GALIZA Podium Realty Group | 360 Ocean Drive, 302s | Key Biscayne | 15-Jul | AX-11147368 | |
| \$6,800,000 | MICHELLE JUDD Dezer Platinum Realty | NICOLE HOLTZHEUSER Florida Luxurious | 18975 E. Collins Ave.,1900 | Sunny Isles Beach | 22-Jul | AX-11140812 | |
| \$6,495,000 | JOHN ALLEN Allen Real Esstate Services | JOHN ALLEN Allen Real Esstate Services | 280 Golden Gate Point, Ph 2 | SARASOTA | 28-Jul | A4526752 | |
| \$6,467,500 | MICHAEL GOLDSTEIN Acqualina Realty | MICHAEL GOLDSTEIN Acqualina Realty | 17901 Collins Ave., 3303 | Sunny Isles Beach | 18-Jul | AX-11106683 | |
| \$6,150,000 | CRISTIANO PIQUET Piquet Realty | ADI AMUIAL Miles Goldstein Real Estate | 17749 Collins Ave., 802 | Sunny Isles Beach | 8-Jul | AX-11056394 | |
| \$5,580,000 | WENDY LOCKHART Keller Williams Gulf Beaches | WENDY LOCKHART Keller Williams Gulf Beaches | 113 Cabrillo Ave., 4 | Saint Pete Beach | 22-Jul | U8170850 | |
| \$5,350,000 | XIMENA PENUELA Fort Realty | DUSTIN NERO Douglas Elliman | 9111 Collins Ave., N322 | Surfside | 1-Jul | AX-11214517 | |
| \$5,150,000 | THE MARTIN GROUP Coastal Luxury | MIRIAM DILLON TEAM Rosemary Beach Realty | 8334 E. County Highway, 30a 9 | Seacrest | 19-Jul | 887616 | |
| \$5,108,004 | DAVID MOYER Smith & Associates | MARY BETH BYRD Smith & Assoicates | 1000 Water Street, 1901 | TAMPA | 29-Jul | T3390395 | |

TOP 15 OF 45 IN THE \$5 MILLION-PLUS CATEGORY

| | JULY LISTINGS — Multimillion-Dollar Condominiums | | | | | | | |
|--------------|--|--------------------------------|-------------------|------------|-----------|-------------|--|--|
| SALE PRICE | LISTING AGENT/AGENCY | ADDRESS | LOCATION | COUNTY | LIST DATE | MLS NUMBER | | |
| \$26,000,000 | MILTIADIS KASTANIS Douglas Elliman | 2675 S. Bayshore Drive, Ph 01s | Miami | Miami-Dade | 27-Jul | AX-11243513 | | |
| \$25,000,000 | LINDA SCHECHTER Compass Florida | 4401 Collins Ave., Ph South | Miami Beach | Miami-Dade | 20-Jul | AX-11233693 | | |
| \$24,950,000 | NANCY BATCHELOR Compass Florida | 9001 Collins Ave., S607 | Surfside | Miami-Dade | 15-Jul | AX-11240066 | | |
| \$22,700,000 | CLAUDIA MURAD Coldwell Banker Realty | 125 Ocean Drive, 0203 | Miami Beach | Miami-Dade | 21-Jul | AX-11244834 | | |
| \$20,000,000 | LINDA SCHECHTER Compass Florida | 4401 Collins Ave., Ph North | Miami Beach | Miami-Dade | 6-Jul | AX-11233691 | | |
| \$16,800,000 | JILL EBER Coldwell Banker Realty | 6800 Fisher Island Drive, 6823 | Miami Beach | Miami-Dade | 15-Jul | AX-11247082 | | |
| \$13,999,000 | MARLA COHEN Acqualina Realty | 17901 Collins Ave., 404 | Sunny Isles Beach | Miami-Dade | 11-Jul | AX-11238888 | | |
| \$13,950,000 | CAROLINA ARENAS Brown Harris Stevens | 321 Ocean Drive, 500 | Miami Beach | Miami-Dade | 15-Jul | AX-11241645 | | |
| \$13,950,000 | OREN ALEXANDER Douglas Elliman | 17141 Collins Ave., 4501 | Sunny Isles Beach | Miami-Dade | 31-Jul | AX-11247590 | | |
| \$13,000,000 | CHAD CARROLL Compass Florida | 19575 Collins Ave., 21 | Sunny Isles Beach | Miami-Dade | 19-Jul | AX-11243794 | | |
| \$12,700,000 | CHAD CARROLL Compass Florida | 50 S. Pointe Drive, 1201/08 | Miami Beach | Miami-Dade | 25-Jul | AX-11238013 | | |
| \$12,500,000 | LIZ HOGAN Compass Florida | 6835 Fisher Island Drive, 6835 | Fisher Island | Miami-Dade | 29-Jul | AX-11249036 | | |
| \$10,679,000 | JOANNA JIMENEZ Compass Florida | 9701 Collins Ave., Lph 03 | Bal Harbour | Miami-Dade | 7-Jul | AX-11237406 | | |
| \$10,200,000 | CYRIL MATZ Douglas Elliman | 50 S Pointe Drive, 3101 | Miami Beach | Miami-Dade | 15-Jul | AX-11241603 | | |
| \$10,000,000 | BRETT HARRIS Douglas Elliman | 9701 Collins Ave., 1902s | Bal Harbour | Miami-Dade | 11-Jul | AX-11238227 | | |



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REFERENCES

BEACHES MLS: Broward, Palm Beaches & St. Lucie REALTORS®

MARS: Miami Association of REALTORS® NAPLESMLS: Naple Area Board of REALTORS®

PBBR: Palm Beach Board of REALTORS®

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