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RESIDENTIAL PROPERTY HIGHLIGHT: SINGLE-FAMILY DETACHED HOMES

Jeff Bezos Chooses South Florida, Again

Last month, Amazon founder and the world's third-richest person, Jeff Bezos purchased his second Billionaire Bunker estate, making 12 Indian Creek Island Road, the state's largest residential sale in October, as well as the last 12 months. The transaction further expands Mr. Bezos' real estate portfolio which includes properties in Washington, D.C., Beverly Hills, California, and Maui. Mr. Bezos also purchased a neighboring Indian Creek Island property for \$68 million in August.

The \$79 million closing was orchestrated by Dina Goldentayer of Douglas Elliman who represented both Mr. Bezos and the prior owner of the property whose registered agent is listed as Leo Kryss, a co-founder of the Brazilian electronics and toy company, Tectoy.

During the last three months, inventory in Florida's \$5 million-plus residential single-family home sector increased 56% year-over-year, for a total of almost 1100 new offerings.

CONTACTS

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MULTIMILLION DOLLAR HOUSES

LARGEST MLS-ADVERTISED HOUSE SALE — LAST MONTH							
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	LOCATION	SALE DATE	MLS NUMBER	
\$79,000,000	\$79,000,000 DINA GOLDENTAYER Douglas Elliman Dina GOLDENTAYER Douglas Elliman Douglas Elliman 12 Indian Creek Island Road Indian Creek 12-Oct A11392365						

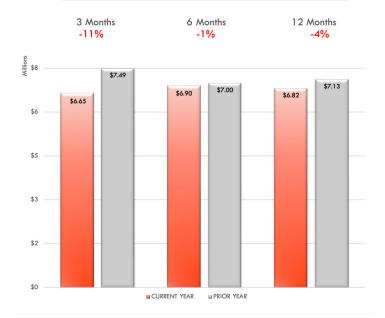
	TOP 10 MLS-ADVERTISED HOUSE SALES — LAST 12 MONTHS							
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER		
\$79,000,000	DINA GOLDENTAYER Douglas Elliman	DINA GOLDENTAYER Douglas Elliman	12 Indian Creek Island Road	Indian Creek	Oct-23	A11392365		
\$68,145,600	LAWRENCE MOENS Lawrence A. Moens Associates	MADISON COLLUM One Sotheby's International Realty	149 E. Inlet Drive	Palm Beach	Jul-23	RX-10880804		
\$68,000,000	SOHELY VAN WOERKOM Golden Ocean Real Estate	SOHELY VAN WOERKOM Golden Ocean Real Estate	11 Indian Creek Island Road	Indian Creek	Jun-23	A11450250		
\$66,000,000	LAWRENCE MOENS Lawrence A. Moens Associates	LAWRENCE MOENS Lawrence A. Moens Associates	1350 N. Lake Way	Palm Beach	Apr-23	RX-10918328		
\$63,431,750	SUZANNE FRISBIE The Corcoran Group	DANA KOCH The Corcoran Group	854 S. County Road	Palm Beach	May-23	RX-10871531		
\$57,000,000	DINA GOLDENTAYER Douglas Elliman	CHAD CARROLL Compass	27 Star Island Drive	Miami Beach	Sep-23	A11434781		
\$50,000,000	MARK BENNETT The Corcoran Group	TODD PETER Sotheby's International Realty	940 N. Lake Way	Palm Beach	Jul-23	R10881164		
\$48,373,037	PHILIP SMITH Luxury Resort Portfolio	MARK GRIFFIN Sotheby's International Realty	1400 S. Ocean Blvd.	Manalapan	Jan-23	R10768758		
\$46,800,000	BILL EARLS John R Wood Properties	BILL EARLS John R Wood Properties	1672 Galleon Drive	Naples	Feb-23	223014569		
\$44,975,000	LAWRENCE MOENS Lawrence A. Moens Associates	JB EDWARDS Sotheby's International Realty	550 S. Ocean Blvd.	Palm Beach,	Jan-23	22-1712		

STATE OF FLORIDA

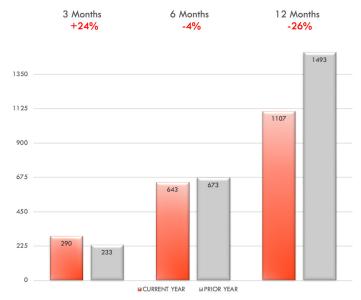
MULTIMILLION DOLLAR REAL ESTATE MARKET

\$5 Million-Plus Single-Family Homes

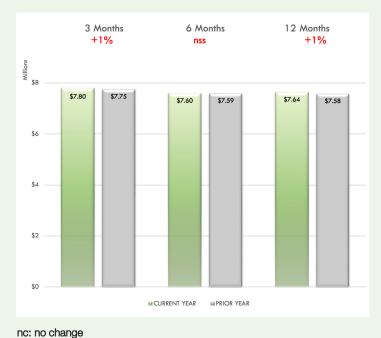
MEDIAN SELLING PRICE Current Year Vs. Prior Year



NUMBER OF HOMES SOLD Current Year Vs. Prior Year



MEDIAN LISTING PRICE Current Year Vs. Prior Year



nss: no statistical significance

NUMBER OF HOMES LISTED Current Year Vs. Prior Year



15 of 74 in Florida's \$5M-plus category

MLS-ADVERTISED OCTOBER HOUSE SALES							
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	LOCATION	SALE DATE	MLS NUMBER	
\$79,000,000	DINA GOLDENTAYER Douglas Elliman	DINA GOLDENTAYER Douglas Elliman	12 Indian Creek Island Road	Indian Creek	12-Oct	A11392365	
\$30,000,000	CARMEN D'ANGELO Premier Estate Properties	NADINE CORY City Real Estate	4005 S. Ocean Blvd.	Highland Beach	31-Oct	RX-10481103	
\$19,500,000	JILL HERTZBERG Coldwell Banker Realty	DANIEL HERTZBERG Coldwell Banker Realty	12 La Gorce Circle	Miami Beach	5-Oct	A11304223	
\$18,000,000	LOURDES ALATRISTE Douglas Elliman	STACY ROBINS Stacy Robins Companies	3323 Poinciana Ave.	Miami	19-Oct	A11180547	
\$17,600,000	BRAD DAHLER Scenic Sotheby's Int'l Raalty	BRAD DAHLER Scenic Sotheby's International Raalty	96 Camp Creek Point Drive	Inlet Beach	12-Oct	929826	
\$14,500,000	VINCE MAROTTA Illustrated Properties	DANA KOCH The Corcoran Group	162 Bears Club Drive	Jupiter	24-Oct	RX-10899524	
\$12,250,000	DENISE QUINN John R Wood Properties	NATALIA KAREN Rossman Realty Group	27586 Hickory Blvd.	Bonita Springs	17-Oct	222081223	
\$12,150,000	JORDAN DELANEY Premier Sotheby's Int'l Realty	MARK WASHBURN Greater Fort Myers	146 Myrtle Road	Naples	3-Oct	223026905	
\$11,200,000	MICHAEL MARTINEZ ONE Sotheby's International Realty	MICHAEL MARTINEZ ONE Sotheby's International Realty	10860 SW 67th Court	Pinecrest	12-Oct	A11435509	
\$10,800,000	ADRIANA SILVER Tomlin St Cyr & Associates	Non-member	104 Ladoga Ave.	Tampa	18-Oct	T3450715	
\$10,750,000	DORA PUIG Luxe Linving Realty	DORA PUIG Luxe Linving Realty	2499 N. Meridian Ave.	Miami Beach	10-Oct	A11345018	
\$9,390,000	JASON SMITH Keller Williams Capital Realty	KAREL LENS Kesk Global Realty	151 Cape Florida Drive	Key Biscayne	31-Oct	A11338894	
\$9,300,000	MICHAEL LAWLER Douglas Elliman Florida	CRAIG JONES John R Wood Properties	3219 Crayton Road	Naples	17-Oct	223002963	
\$9,000,000	DEBORAH BEACHAM Michael Saunders Company	JASON COOPER Coldwell Banker Realty	3699 Casey Key Road	Nokomis	26-Oct	A4572549	
\$8,994,737	LYNN HURLEY Premier Sotheby's Int'l Realty	JON RUBINTON Paradise Realty of Naples	193 Cajeput Drive	Naples	20-Oct	222079210	

15 of 469 in Florida's \$5M-plus category

MLS-ADVERTISED OCTOBER HOUSE LISTINGS							
LIST PRICE	LISTING AGENT/AGENCY	ADDRESS	CITY	COUNTY	LIST DATE	MLS NUMBER	
\$65,000,000	JULIAN COHEN Douglas Elliman	6050 N. Bay Road	Miami Beach	Miami-Dade	24-Oct	A11474503	
\$59,500,000	CHRISTIAN ANGLE Christian Angle Real Estate	315 Chapel Hill Road	Palm Beach	Palm Beach	4-Oct	23-1546	
\$57,850,000	LAWRENCE MOENS Lawrewnce A. Moens Associates	200 Via Palma	Palm Beach	Palm Beach	31-Oct	23-1752	
\$52,500,000	NELSON GONZALEZ BHHS EWM Realty	5718 N. Bay Road	Miami Beach	Miami-Dade	23-Oct	A11472989	
\$49,900,000	CHRISTIAN PRAKAS Serhant	526 N. Ocean Blvd.	Delray Beach	Palm Beach	20-Oct	RX-10929461	
\$44,000,000	OREN ALEXANDER Official	5050 N. Bay Road	Miami Beach	Miami-Dade	26-Oct	A11472113	
\$42,000,000	NELSON GONZALEZ BHHS EWM Realty	263 Ocean Blvd.	Golden Beach	Miami-Dade	11-Oct	A11467625	
\$42,000,000	ALBERT JUSTO ONE Sotheby's International Realty	5060 N Bay Road	Miami Beach	Miami-Dade	3-Oct	A11462504	
\$39,995,000	TIM ELMES Compass Florida	1845 SE 7th Street	Fort Lauderdale	Broward	19-Oct	F10405766	
\$39,950,000	DARHYL ALUSMA Domain Realty	600 Galleon Drive	Naples	Collier	4-Oct	223069997	
\$39,500,000	TIM ELMES Compass Florida	501 Middle River Drive	Fort Lauderdale	Broward	9-Oct	F10402991	
\$38,500,000	LINDA LAKE The Corcoran Group	410 N. Ocean Blvd.	Delray Beach	Palm Beach	20-Oct	RX-10929336	
\$36,900,000	CHRISTIAN ANGLE Christian Angle Real Estate	151 Barton Ave.	Palm Beach	Palm Beach	21-Oct	RX-10930573	
\$36,000,000	DINA GOLDENTAYER Douglas Elliman	1826 W. 23rd Street	Miami Beach	Miami-Dade	9-Oct	A11465703	
\$35,000,000	GREGORY JAXTHEIMER Florida Luxurious Properties	1812 SE 14th Street	Fort Lauderdale	Broward	20-Oct	F10405028	

RESIDENTIAL PROPERTY HIGHLIGHT: CONDOMINIUM ATTACHED HOMES

Inventory Increased 35% Including a \$60M Pre-sell

October finished up a three-month stretch of Florida ultraluxe condo sales at a \$7.1 million mean average price point. In the \$5 million-plus segment of Florida's condominium market, new numbers reveal a 9% price increase and a 82% inventory increase in the small sector, year-over-year, August through October.

Jorge Escasena of Luxury Living Realty represented both the buyer and the seller in the month's largest sale, the purchase of a six-thousand square-foot, fully furnished coastal apartment for \$14.2 million. The downtokwn ocean-facing apartment is in the 5373 Fisher Island Drive building, situated on the northwest tip of Fisher Island.

Of the month's 169 new listings in the ultraluxe condo market, the most outstanding was the \$59 million penthouse re-listing to pre-sell apartment 6301 at The Aston Martin Residences Development at 300 Biscayne Boulevard Way in downtown Miami, presented by Nick Kulik of Nest Seekers International.

CONTACTS

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MULTIMILLION DOLLAR CONDOS

	LARGEST MLS-ADVERTISED CONDO SALE — LAST MONTH						
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	LOCATION	SALE DATE	MLS NUMBER	
\$14,200,000	JORGE ESCASENA Luxury Living Realty	JORGE ESCASENA Luxury Living Realty	5373 Fisher Island Drive, 5373	Miami Beach	4-Oct	A11227516	

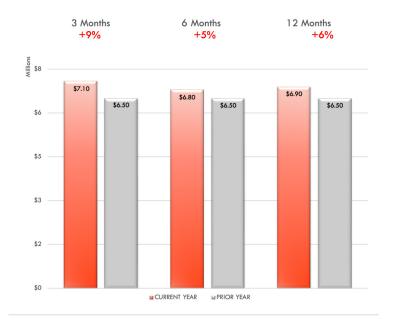
TOP 10 MLS ADVERTISED CONDO SALES — LAST 12 MONTHS							
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	LOCATION	SALE DATE	MLS NUMBER	
\$28,154,095	SHERRYL DELISSER Sailfish Group Realty	GABRIELLA PIMIENTA Pimienta Realty	3601 Townhouse Court	West Palm Beach	Sep-23	R10849127	
\$24,175,000	TATYANA IONIN Coldwell Banker Realty	KARLA ABAUNZA Luxury Living Realty	7463 Fisher Island Drive, 7463	Miami Beach	Jun-23	A11175283	
\$23,750,000	DANA KOCH The Corcoran Group	CHRISTIAN ANGLE Christian Angle Real Estate	110 Sunset Ave., E4b	Palm Beach	Dec-22	R10830160	
\$22,000,000	RUTHIE ASSOULINE Douglass Elliman	KIMBERLY RODSTEIN Keller Williams Miami Beach Realty	10201 Collins Ave., 2803	Bal Harbour	May-23	A11328175	
\$21,000,000	NANCY BATCHELOR Compass Florida	MARK KURKIN Beachfront Realty	9001 Collins Ave., S607	Surfside	Dec-22	A11240066	
\$21,000,000	SAMANTHA CURRY Douglas Elliman of Palm Beach	STEPHEN HALL Compass Florida	1100 S Flagler Drive, 1901	West Palm Beach	Jan-23	R10801517	
\$21,000,000	STACY ROBINS Stacy Robins Companies	ANASTASIA WACHTER Douglas Elliman	9001 Collins Ave., S1005	Surfside	Feb-23	A11225122	
\$21,000,000	DORA PUIG Luxe Living Realty	JULIAN JOHNSTON The Corcoran Group	7954 Fisher Island Drive, 7954	Miami Beach	Mar-23	A11020668	
\$19,750,000	XIMENA PENUELA Clarte Realty	MICHELE REDLICH Coldwell Banker Realty	9349 Collins Ave., 406	Doral	Jun-23	A11342785	
\$19,500,000	FRANK PEZZUTI Premier Sotheby's Int'l Realty	FRANK PEZZUTI Premier Sotheby's Int'l Realty	8477 Bay Colony Drive, Ph 19	Naples	Aug-23	223030757	

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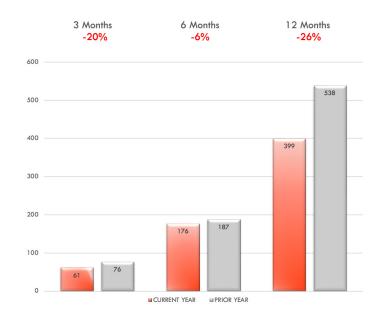
MULTIMILLION DOLLAR REAL ESTATE MARKET

\$5 MILLION-PLUS CONDOMINIUMS

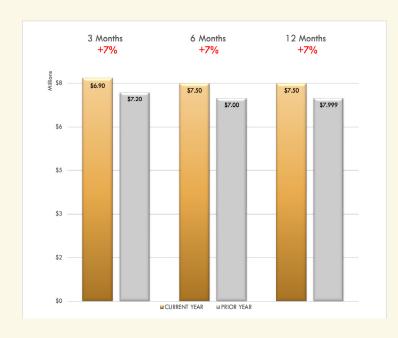
MEDIAN SELLING PRICE Current Year Vs. Prior Year



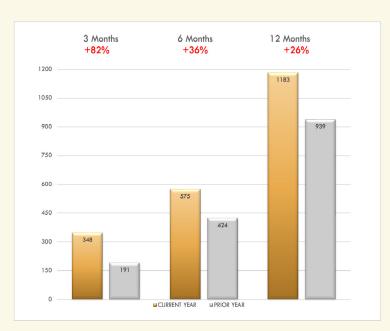
NUMBER OF CONDOS SOLD Current Year Vs. Prior Year



MEDIAN LISTING PRICE Current Year Vs. Prior Year



NUMBER OF CONDOS LISTED Current Year Vs. Prior Year



15 of 18 in Florida's \$5M-plus category

TOP MLS-ADVERTISED OCTOBER CONDO SALES							
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	LOCATION	SALE DATE	MLS NUMBER	
\$14,200,000	JORGE ESCASENA Luxury Living Realty	JORGE ESCASENA Luxury Living Realty	5373 Fisher Island Drive, 5373	Miami Beach	4-Oct	A11227516	
\$13,860,000	TOM SHAW Sotheby's International Realty	TOM SHAW Sotheby's International Realty	218 Brazilian Ave.	Palm Beach	25-Oct	RX-10861060	
\$10,600,000	YANSY CHECA Acqualina Realty	TRACY GALYA Douglas Elliman	17975 Collins Ave., 1901	Sunny Isles Beach	20-Oct	A11402453	
\$10,500,000	MARLA COHEN Acqualina Realty	YANSY CHECA Acqualina Realty	17975 Collins Ave., 1701	Sunny Isles Beach	31-Oct	A11346777	
\$10,000,000	TRACY GALYA Douglas Elliman	MARKO GOJANOVIC One Sotheby's International Realty	50 S Pointe Drive, 2501	Miami Beach	6-Oct	A11308003	
\$8,965,617	LILLY FERREIRA Brown Harris Stevens	CHRISTOPHER LEAVITT Douglas Elliman Palm Beach	200 Arkona Court, 25g	West Palm Beach	18-Oct	RX-10777921	
\$8,602,150	CHRISTOPHER LEAVITT Douglas Elliman Palm Beach	FRANCES FRISBIE The Corcoran Group	200 Arkona Court, 24g	West Palm Beach	18-Oct	RX-10928986	
\$8,409,960	CHRISTOPHER LEAVITT Douglas Elliman Palm Beach	CHRISTOPHER LEAVITT Douglas Elliman Palm Beach	200 Arkona Court, 2502	West Palm Beach	25-Oct	RX-10930874	
\$8,275,000	BILL HERNANDEZ Douglas Elliman	MICHAEL MARTIRENA Compass	800 S. Pointe Drive, 903	Miami Beach	2-Oct	A11417419	
\$8,200,000	KIMBERLY ALVORD John R Wood Properties	TRICIA SOARS Premier Sotheby's Realty	8665 Bay Colony Drive, 1403	Naples	4-Oct	223036026	
\$7,850,000	CHRISTOPHER LEAVITT Douglas Elliman Palm Beach	CHRISTIAN ANGLE Christian Angle Real Estate	200 Arkona Court, 24h	West Palm Beach	18-Oct	RX-10928989	
\$7,500,000	XIMENA PENUELA Fort Realty	XIMENA PENUELA Fort Realty	9111 Collins Ave., N913	Surfside	31-Oct	A11445139	
\$6,700,000	ADAM ELMER Fortune Christie's Int'l Realty	MELANIE SCHRAND One Sotheby's Intenational Realty	2200 N. Ocean Blvd., N1501	Fort Lauderdale	2-Oct	RX-10860668	
\$6,200,000	TALBOT SUTTER Sutter & Nugent	STACIE CHAVIN Stacie Chavin Real Estate	3535 S Ocean Drive, Ph 2804	Hollywood	2-Oct	RX-10752562	
\$5,500,000	ELIZABETH DEWOODY Compass Florida	CHRISTOPHER LEAVITT Douglas Elliman Palm Beach	200 Arkona Court, 701	West Palm Beach	30-Oct	RX-10903077	

15 of 169 in Florida's \$5M-plus category

TOP MLS-ADVERTISED OCTOBER CONDO LISTINGS							
LIST PRICE	LISTING AGENT/AGENCY	ADDRESS	CITY	COUNTY	LIST DATE	MLS NUMBER	
\$59,000,000	NICK KULIK Nest Seekers International	304 Biscayne Boulevard Way, Ph 6301	Miami	Miami-Dade	27-Oct	3156996	
\$35,000,000	VAN OSBORNE Ronto Realty	1601 Gulf Shore Blvd., N1	Naples	Collier	17-Oct	223075755	
\$30,000,000	VAN OSBORNE Ronto Realty	1601 Gulf Shore Blvd., N2	Naples	Collier	25-Oct	223077789	
\$26,000,000	ONEIDE GIOLA Luxury Living Realty	5242 Fisher Island Drive, 5242	Miami Beach	Miami-Dade	21-Oct	A11474002	
\$23,500,000	TATYANA IONIN Coldwell Banker Realty	7143 Fisher Island Drive, 7143	Miami Beach	Miami-Dade	12-Oct	A11468316	
\$21,900,000	MIRIELA MARCOS Marcos Real Estate Services	5225 Collins Ave., Ph 10	Miami Beach	Miami-Dade	2-Oct	A11462287	
\$20,500,000	ETHAN ASSOULINE Douglas Elliman	10203 Collins Ave., 2001	Bal Harbour	Miami-Dade	25-Oct	A11460429	
\$19,500,000	VAN OSBORNE Ronto Realty	1601 Gulf Shore Blvd., N607	Naples	Collier	12-Oct	223073651	
\$17,100,000	VAN OSBORNE Ronto Realty	1601 Gulf Shore Blvd., N601	Naples	Collier	25-Oct	223077805	
\$15,495,000	JONATHAN MANN Coldwell Banker Realty	5775 Collins Ave., 1603	Miami Beach	Miami-Dade	18-Oct	A11473645	
\$15,395,000	ALAN GORDON Big International Realty	1830 S Ocean Drive	Hallandale Beach	Broward	7-Oct	A11465545	
\$14,950,000	JONATHAN NAKHNOUKH RE/MAX 200 Realty	10203 Collins Ave., 1001	Bal Harbour	Miami-Dade	16-Oct	A11470239	
\$14,500,000	TATYANA IONIN Coldwell Banker Realty	6882 Fisher Island Drive, 6882	Miami Beach	Miami-Dade	12-Oct	A11468261	
\$14,500,000	JIM MCCANN Premier Estate Properties	401 Chilean Ave.	Palm Beach	Palm Beach	2-Oct	RX-10923978	
\$14,500,000	SADDY DELGADO ONE Sotheby's International Realty	2627 S Bayshore Drive, 3001	Miami	Miami-Dade	24-Oct	A11469152	



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REFERENCES

BEACHES MLS: Broward, Palm Beaches & St. Lucie REALTORS®

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Stellar MLS: Includes 16 REALTOR® Associations

NEFAR MLS: Northeast Florida Association of REALTORS®

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