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### RESIDENTIAL PROPERTY HIGHLIGHT: SINGLE-FAMILY ULTRALUXURY HOMES

## Ultra Luxury Market Makes Strong Showing in April

The three top April home sales in Florida also placed in the Top 10 of the last twelve months making a strong showing in the state's ultra-luxury niche market of \$5 million-plus homes. Last month there were 152 closings with the largest transaction happening in Naples, the \$133.18 million purchase of 2200 Gordon Drive. Advertised as "a once in a lifetime, singular opportunity to build a true legacy estate," the 8.53-acre property includes a 6-bedroom residence with 8.8-thousand square-feet of living space. Michael McCumber of Gulf Coast International Properties represented the selling party.

The ultra-luxury niche also achieved nice numbers during the last three-month stretch including a 9% increase in the median sale price of single-family homes, year-over-year, for a current average of \$7.65 million. There were 448 home sales in the category during the current three-month period as compared to 403 last year.

### **CONTACTS**

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# MULTIMILLION DOLLAR HOUSES

LARGEST MLS-ADVERTISED HOUSE SALE — LAST MONTH							
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER	
\$133,177,500	MICHAEL MCCUMBER  Gulf Coast International Properties	NMLS Member	2200 Gordon Drive	Naples	25-Apr	223017155	

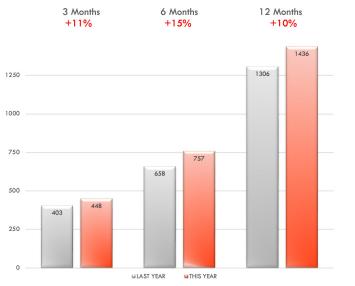
	TOP 10 MLS-ADVERTISED HOUSE SALES — LAST 12 MONTHS							
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER		
\$152,000,000	SUZANNE FRISBIE The Corcoran Group CHRISTOPHER LEAVITT Douglas Elliman Palm Beach	MARGIT BRANDT Premier Estate Properties	10 Tarpon Isle	Palm Beach	May-24	RX-10939073		
\$133,177,500	MICHAEL MCCUMBER Gulf Coast International Properties	NMLS Member	2200 Gordon Drive	Naples	Apr-25	223017155		
\$122,125,121	DANIEL HERTZBERG Coldwell Banker Realty	ZACHARY VICHINSKY Bespoke Realty Forida	18 Lagorce Circle	Miami Beach	Oct-24	A11529138		
\$74,250,000	NELSON GONZALEZ BHHS EWM Realty	RYAN MENDELL Maxwell Realty	88 La Gorce Circle	Miami Beach	Apr-25	A11741997		
\$72,250,000	DORA PUIG Luxe Living Realty	DORA PUIG Luxe Living Realty	4736 N. Bay Road	Miami Beach	Oct-24	A11307492		
\$62,500,000	MIRCE CURKOSKI One Sotheby's International Realty	JILL EBER Coldwell Banker Realty	98 Lagorce Circle	Miami Beach	Jun-24	A11310107		
\$60,000,000	JORDAN KARP Jordan Karp, LLC	JORDAN KARP Jordan Karp, LLC	66 La Gorce Circle	Miami Beach	Mar-25	A11762109		
\$51,631,500	LAWRENCE MOENS Lawrence A. Moens Associates	SUZANNE FRISBIE The Corcoran Group	200 Via Palma	Palm Beach	Jul-24	23-1752		
\$51,420,000	DANA KOCH The Corcoran Group	LAWRENCE MOENS Lawrence A. Moens Associates	516 S. Ocean Blvd.	Palm Beach	Apr-25	rx-11044290		
\$51,250,000	JAMES MCCANN Premier Estate Properties	PHATAVANH OLSEN  Douglas Elliman Palm Beach	200 S. Ocean Blvd.	Palm Beach	May-24	RX-10956908		

# STATE OF FLORIDA MULTIMILLION DOLLAR REAL ESTATE MARKET

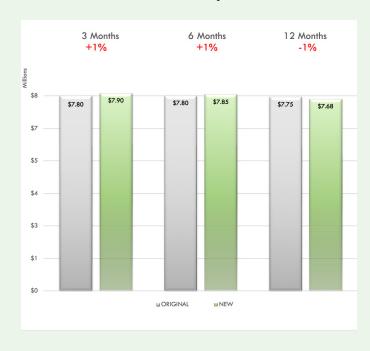
## \$5 Million-Plus Single-Family Homes



## NUMBER OF HOMES SOLD Year-over-year



### MEDIAN LISTING PRICE Year-over-year



## NUMBER OF HOMES LISTED Year-over-year



15 of 152 in Florida's \$5M-plus ultraluxury category

	ML	S-ADVERTISED A	APRIL HOUSE <b>SAL</b>	ES		
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER
\$133,177,500	MICHAEL MCCUMBER Gulf Coast International Properties	NMLS Member	2200 Gordon Drive	Naples	25-Apr	223017155
\$74,250,000	NELSON GONZALEZ BHHS EWM Realty	RYAN MENDELL Maxwell Realty	88 La Gorce Circle	Miami Beach	24-Apr	A11741997
\$51,420,000	DANA KOCH The Corcoran Group	LAWRENCE MOENS Lawrence A. Moens Associates	516 S. Ocean Blvd.	Palm Beach	24-Apr	RX-11044290
\$46,912,500	MICHAEL MCCUMBER  Gulf Coast International Properties	NMLS Member	2340 Gordon Drive	Naples	25-Apr	223017142
\$44,910,000	MICHAEL MCCUMBER  Gulf Coast International Properties	NMLS Member	2170 Gordon Drive	Naples	25-Apr	223017618
\$40,000,000	CHAD CARROLL Compass Florida	CHAD CARROLL Compass Florida	3080 N. Bay Road	Miami Beach	25-Apr	A11787056
\$31,954,500	ANDREW CIRALDO Willliam Raveis Real Estate	DAYNA WOODS Willliam Raveis Real Estate	433 S.Beach Road	Hobe Sound	3-Apr	RX-11040521
\$27,800,000	MICHELLE GUNTER First Ocean Realty	FRANCES MCDUFFIE Exp Realty	2626 Delmar Place	Fort Lauderdale	17-Apr	F10366608
\$27,500,000	JILL HERTZBERG Coldwell Banker Realty	DANIEL HERTZBERG Coldwell Banker Realty	1525 W. 24th Street	Miami Beach	7-Apr	A11652661
\$26,670,750	ELIZABETH DEWOODY Compass Florida	DANA KOCH The Corcoran Group	240 N. Ocean Blvd.	Palm Beach	14-Apr	RX-11034592
\$26,500,000	TAYLOR CANADA  Gulf Coast International Properties	RICHARD PREBISH William Raveis Real Estate	700 Admiralty Parade W	Naples	10-Apr	225025064
\$23,500,000	JILL HERTZBERG Coldwell Banker Realty	STACY ROBINS Stacy Robins Compaines	7825 Atlantic Way	Miami Beach	23-Apr	A11631860
\$23,400,000	LOURDES ALATRISTE  Douglas Elliman	LOURDES ALATRISTE Douglas Elliman	6801 Granada Blvd.	Coral Gables	25-Apr	A11547439
\$19,000,000	NICOLE BENTZ Florida Luxurious Properties	SUSAN MEYERS The Keyes Company	2519 Aqua Vista Blvd.	Fort Lauderdale	29-Apr	F10459318
\$18,500,000	LINDA MALONE Premier Sotheby's International Realty	ROBYN GRIFFIN William Raveis Real Estate	701 Kings Town Drive	Naples	18-Apr	223083036

### 15 of 430 in Florida's \$5M-plus ultraluxury category

	MLS	S-ADVERTISED APP	RIL HOUSE <b>LISTIN</b>	NGS		
LIST PRICE	LISTING AGENT/AGENCY	ADDRESS	CITY	COUNTY	LIST DATE	MLS NUMBER
\$44,950,000	SHANE KOHAN Premier Brokers International	488 S. Beach Road	Hobe Sound	Martin	1-Apr	RX-11077271
\$43,995,000	JONATHAN MANN Coldwell Banker Realty	3052 N. Atlantic Blvd.	Fort Lauderdale	Broward	9-Apr	A11777377
\$42,000,000	BEA CITRON Compass Florida	700 Arvida Parkway	Coral Gables	Miami-Dade	21-Apr	A11786008
\$40,000,000	DAVID ROBERTS Royal Palm Properties	372 E. Alexander Palm Road	Boca Raton	Palm Beach	8-Apr	RX-11079617
\$39,999,999	HOWARD PARKER Howard A. Parker Realty	1275 Lands End Road	Manalapan	Palm Beach	22-Apr	RX-11083620
\$39,950,000	LIZA PULITZER  Brown Harris Stevens	3 S. Lake Trail	Palm Beach	Palm Beach	8-Apr	RX-11079637
\$39,000,000	NATHAN ZEDER Coldwell Banker Reatly	3832 Bayside Court	Miami	Miami-Dade	8-Apr	A11779017
\$38,500,000	CHRISTIAN BENNETT RE/MAX Champions	18725 Jiretz Road	Odessa	Hillsborough	2-Apr	W7874108
\$38,500,000	WILLIAM VOLPE Serhant	228 Bears Club Drive	Jupiter	Palm Beach	1-Apr	RX-11077217
\$38,000,000	JEAN ECHEMENDIA  Douglas Elliman	5396 N. Bay Road	Miami Beach	Miami-Dade	30-Apr	A11793776
\$35,000,000	DINA GOLDENTAYER  Douglas Elliman	194 S. Island Drive	Golden Beach	Miami-Dade	28-Apr	A11790677
\$32,000,000	MARLINA LERMA Sotheby's International Realty	103 Andros Road	Key Largo	Monroe	5-Apr	2851
\$29,900,000	PASCAL LIGUORI Premier Estate Properties	410 N. Ocean Blvd.	Delray Beach	Palm Beach	17-Apr	RX-11082510
\$29,500,000	DAVID ROBERTS Royal Palm Properties	500 E. Alexander Palm Road	Boca Raton	Palm Beach	15-Apr	RX-11081786
\$29,500,000	MAURICE BOSCHETTI Compass Florida	555 Arvida Parkway	Coral Gables	Miami-Dade	11-Apr	AX11781686

### RESIDENTIAL PROPERTY HIGHLIGHT: CONDOMINIUM ULTRALUXURY HOMES

## Miami-Dade & Palm Beach Flex Their Market Muscle

A peek at Florida's ultra luxury condo sales during April reveals a fairly predictable outcome, where Miami-Dade and Palm Beach Counties dominate the market. The first week, a Fisher Island oceanside penthouse brought \$20.5 million. At the end of the month, a townhome, 220 Brazilian Avenue West in Palm Beach, brought \$16.5 million. Karla Abaunza of Luxury Realty and Laura Castillo of The Corcoran Group handled the 7964 Fisher Island Drive Sale. Christopher Leavitt of Douglas Elliman and Ashley Copeland of Brown Harris Stevens closed the Palm Beach townhome. The third largest sale was the \$14.06 million purchase of Apt. 2A, 101 Worth Avenue, also in Palm Beach. Dana Koch of The Corcoran Group and Spencer Schlager of Douglas Elliman closed that sale.

In the luxury market of condos priced at \$5 million and higher, there were almost 14 hundred new condo listings during the last twelve months. Last month, the top listing was placed by Haydar Alchalaby of Compass Florida in Miami, followed by Samantha Curry of Douglas Elliman's listing in Palm Beach. The first, Apartment 3704, 18501 Collins Avenue, was priced at \$32 million. Apartment 1801, 1100 S. Flagler Drive, was priced at \$25.5 million.

#### **CONTACTS**

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# MULTIMILLION DOLLAR CONDOS

LARGEST MLS-ADVERTISED CONDO SALE — LAST MONTH						
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER
\$20,500,000	KARLA ABAUNZA Luxury Living Realty	LAURA CASTILLO The Corcoran Group	7964 Fisher Island Drive	Miami Beach	7-Apr	A11611096

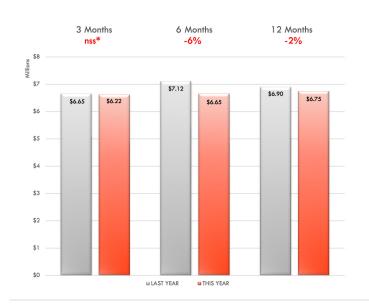
	TOP 10 MLS-ADVERTISED CONDO SALES — LAST 12 MONTHS							
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	LOCATION	SALE DATE	MLS NUMBER		
\$37,000,000	DINA GOLDENTAYER  Douglas Elliman	DON PINGARO Official Real Estate	7001 Fisher Island Drive, Ph 1	Miami Beach	Jun-24	A11507600		
\$33,000,000	CHAD CARROLL Compass Florida	STEPHAN HERMIDA Engel Volkers Miami	1451 Brickell Ave., Ph 56	Miami	Oct-24	A11515752		
\$29,000,000	DINA GOLDENTAYER  Douglas Elliman	DINA GOLDENTAYER  Douglas Elliman	8701 Collins Ave., Ph 1702	Surfside	Jan-25	A11676573		
\$27,500,000	DEBORAH STRAND  Douglas Elliman	AMY SIMMONDS Compass Florida	9111 Collins Ave., N1021	Surfside	Mar-25	A11714118		
\$25,000,000	MICHAEL GOLDSTEIN  Acqualina Realty	BENJAMIN MOSS Compass Florida	17975 Collins Ave., 470 1/2	Sunny Isles Beach	Mar-25	A11764383		
\$24,000,000	SARAH WILLIAMS Societe Real Estate	GINETTE BEHAR Societe Real Estate	125 Ocean Drive, Ph 702	Miami Beach	Mar-25	A11738003		
\$22,500,000	JUDY ZEDER Coldwell Banker Realty	JULIAN COHEN  Douglas Elliman	2811 S. Bayshore Drive, Ph A	Miami	Feb-25	A11678713		
\$21,244,000	GEORGIA KOPELOUSOS Michael Saunders & Company	MICHAEL MOULTON  Michael Saunders & Company	1561 Gulf Of Mexico Drive, 201 & 202	Longboat Key	Sep-24	A4624339		
\$20,500,000	KARLA ABAUNZA Luxury Living Realty	LAURA CASTILLO The Corcoran Group	7964 Fisher Island	Miami Beach	Apr-25	A11611096		
\$19,500,000	CHAD CARROLL Compass Florida	MALGOZATA FULLER One Sotheby's International Realty	2669 S. Bayshore Drive, Lph N	Longboat Key	Aug-24	A11433836		

#### STATE OF FLORIDA

### **MULTIMILLION DOLLAR REAL ESTATE MARKET**

## **\$5 Million-Plus Condominiums**

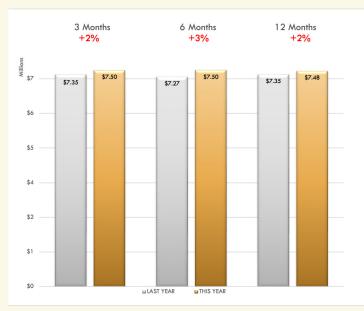
## MEDIAN SELLING PRICE Year-over-year



## NUMBER OF CONDOS SOLD Year-over-year

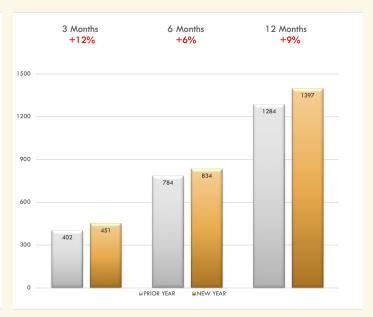


## MEDIAN LISTING PRICE Year-over-year



### \*nss: no statistical significance

## NUMBER OF CONDOS LISTED Year-over-year



15 of 61 in Florida's \$5M-plus ultraluxury category

MLS-ADVERTISED APRIL CONDO SALES							
SALE PRICE	LISTING AGENT/AGENCY	BUYER'S AGENT/AGENCY	ADDRESS	CITY	SALE DATE	MLS NUMBER	
\$20,500,000	KARLA ABAUNZA Luxury Living Realty	LAURA CASTILLO The Corcoran Group	7964 Fisher Island Drive	Miami Beach	7-Apr	A11611096	
\$16,500,000	CHRISTOPHER LEAVITT Douglas Elliman Palm Beach	ASHLEY COPELAND  Brown Harris Stevens of Palm Beach	220 Brazilian Ave., West	Palm Beach	30-Apr	RX-11030228	
\$14,060,000	DANA KOCH The Corcoran Group	SPENCER SCHLAGER Douglas Elliman	101 Worth Ave., 2a	Palm Beach	1-Apr	RX-11036469	
\$11,400,000	NOLEN DOORACK Flagship Company	Non MLS Member	161 E. Main Street	Palm Beach	30-Apr	24-1870	
\$11,250,000	LIZ HOGAN Compass Florida	DEBRA VELEZ Coldwell Banker Realty	2627 S. Bayshore Drive, 3001	Miami	23-Apr	A11642973	
\$10,000,000	KATHY KOCH-PITLAKE  Douglas Elliman	CLAUDE CHAMPAGNE Champagne & Parisi Real Estate	210 SE Mizner Blvd., Ph 03	Boca Raton	15-Apr	RX-11016958	
\$10,000,000	SONIA TOTH Brown Harris Stevens	Non MLS Member	50 S. Pointe Drive, 2402	Miami Beach	16-Apr	A11647004	
\$9,900,000	FRANK PEZZUTI Premier Sotheby's International Realty	MONIKA DEBENEDICTIS  John R Wood Properties	8477 Bay Colony Drive, 301	Naples	17-Apr	225008348	
\$9,044,660	ANGEL GONZALEZ  Douglas Elliman	MONIKA KAMARDINOV  Douglas Elliman	500 Alton Road, 4401	Miami Beach	8-Apr	A11500630	
\$8,900,000	LUCRECIA SAGEMULLER BHHS EWM Realty	GLORIA RAMIREZ Great Properties International	350 Ocean Drive, 401n	Key Biscayne	15-Apr	A11717324	
\$8,700,000	MARINA ZASLAVSKAYA Keller Williams Elite Properties	MARINA ZASLAVSKAYA Keller Williams Elite Properties	17901 Collins Ave., 2904	Sunny Isles Beach	4-Apr	A11664494	
\$8,625,000	SENADA ADZEM Douglas Elliman	JEANNIE ADAMS  Lang Realty	1000 S. Ocean Blvd., 304	Boca Raton	1-Apr	RX-11048722	
\$8,319,000	ROCHELLE LECAVALIER  Douglas Elliman	MARGO JOHNSON One Sotheby's International Realty	210 SE Mizner Blvd., 901	Boca Raton	1-Apr	RX-11077181	
\$8,319,000	ROCHELLE LECAVALIER  Douglas Elliman	CHRISTA HATTON Compass Florida	210 SE Mizner Blvd., 902	Boca Raton	1-Apr	RX-11075434	
\$8,230,000	CHARLOTTE MAIETTO  Douglas Elliman	CHARLOTTE MAIETTO  Douglas Elliman	500 Alton Road, 4403	Miami Beach	8-Apr	A11497691	

### 15 of 151 in Florida's \$5M-plus ultraluxury category

13 01 131 1111	o i for in Florida's \$olvi-plus ultraluxury category							
MLS-ADVERTISED APRIL CONDO LISTINGS								
LIST PRICE	LISTING AGENT/AGENCY	ADDRESS	CITY	COUNTY	LIST DATE	MLS NUMBER		
\$32,000,000	HAYDAR ALCHALABY Compass Florida	18501 Collins Ave., 3704	Sunny Isles Beach	Miami-Dade	24-Apr	A11788754		
\$25,500,000	SAMANTHA CURRY Douglas Elliman	1100 S. Flagler Drive, 1801	West Palm Beach	Palm Beach	1-Apr	RX-11077004		
\$23,000,000	XIMENA PENUELA Fort Realty	9001 Collins Ave., S903	Surfside	Miami-Dade	7-Apr	A11778858		
\$22,000,000	SONIA TOTH Brown Harris Stevens	100 S. Pointe Drive, 1906/07	Miami Beach	Miami-Dade	1-Apr	A11775708		
\$21,000,000	LEAH BARNEY The Corcoran Group	1000 Biscayne Blvd., 5801	Miami	Miami-Dade	28-Apr	A11779907		
\$19,500,000	MARIANA NIRO Serhant	1425 Brickell Ave., Ph 4bcd	Miami	Miami-Dade	7-Apr	A11781790		
\$18,950,000	MARGIT BRANDT Premier Estate Properties	2 Sloans curve Drive	Palm Beach	Palm Beach	2-Apr	RX-11077545		
\$17,000,000	VAN OSBORNE Ronto Realty	1601 Gulf Shore Blvd. N, 502	Naples	Collier	25-Apr	225040415		
\$17,000,000	VAN OSBORNE Ronto Realty	1611 Gulf Shore Blvd. N, 206	Naples	Collier	25-Apr	225041039		
\$17,000,000	ELLIOT LEE One Sotheby's International Realty	888 Brickell Ave., 78a	Miami	Miami-Dade	17-Apr	A11781903		
\$15,250,000	JONATHAN POSTMA Coldwell Banker Realty	2201 Collins Ave., Uph 2001	Miami Beach	Miami-Dade	17-Apr	RX-11082505		
\$13,900,000	ROBERT GOODNOUGH Sotheby's International Realty	160 Sunset Ave.	Palm Beach	Palm Beach	16-Apr	RX-11081933		
\$13,650,000	MICHAEL DUCHON The Corcoran Group	50 S. Pointe Drive, 1601	Miami Beach	Miami-Dade	8-Apr	A11778282		
\$12,995,000	KIMBERLY BLAND  Better Homes & Gardens Real Estate	701 N. Fort Lauderdale Beach Blvd., Ph 1801	Fort Lauderdale	Broward	22-Apr	F10495401		
\$12,950,000	SENADA ADZEM Douglas Elliman	2500 S. Ocean Blvd., 903	Boca Raton	Palm Beach	11-Apr	RX-11080671		



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