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Real Estate Highlight: Residential Houses & Lots

Luxury Home Market Holds Steady on the Island

The luxury single-family market in the Town of Palm Beach (33480) continues to show resilience despite broader market cooling across Florida. Recent reports note that the number of \$1M+ sales has inched upward year-over-year, even as median sale prices in this tier have adjusted from last year's record highs. Inventory has grown, giving buyers more opportunities in the highly sought-after island market. Well-located estates and waterfront properties continue to drive activity, with demand holding steady in the ultra-luxury segment.

One of Palm Beach's most notable sales this summer was 203 South Lake Trail, which closed on July 15, 2025, for \$86,515,100, according to public records. The estate includes five bedrooms, nine bathrooms, and sits on 1.66 acres in a prime in-town location. At nearly \$88,733 per square foot, the sale stands among the top transactions of the year in Palm Beach, highlighting sustained strength in the island's ultra-luxury market.

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LUXURY SINGLE FAMILY HOMES

LARGEST SINGLE FAMILY HOME SALE—LAST MONTH SALE PRICE LISTING AGENT/AGENCY BUYERS AGENT/AGENCY ADDRESS LOCATION SALE DATE \$86,515,100 ______ 203 S. Lake Trail Midtown 15-Jul

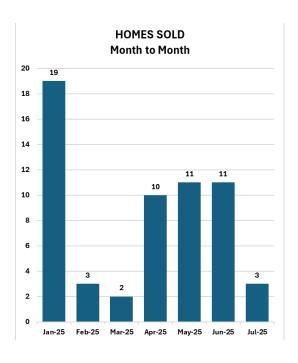
TOP 10 SINGLE FAMILY HOME SALES—LAST 12 MONTHS					
SALE PRICE	LISTING AGENT/AGENCY	BUYERS AGENT/AGENCY	ADDRESS	LOCATION	SALE DATE
\$86,515,100			203 S. Lake Trail	Midtown	25-Jul
\$51,420,000	Dana L. Koch The Corcoran Group	Lawrence A. Moens Lawrence A. Moens Associates	516 S. Ocean Blvd.	Singer Addition	25-Apr
\$48,500,000	Dana L. Koch & Allison Wren The Corcoran Group	Tom Shaw Sotheby's International Realty	1519 N. Ocean Way	North End	25-May
\$38,750,000	Christian Angle Christian Angle Real Estate	Suzanne Trapani Frisbie The Corcoran Group	1742 S. Ocean Blvd.	Palm Beach Estates	25-Jun
\$33,000,000	Christian Angle Christian Angle Real Estate	Christian Angle Christian Angle Real Estate	690 Island Drive	Everglades Island	25-Jun
\$30,795,250	Christian Angle Christian Angle Real Estate	Vince Spadea, Jr. Douglas Elliman	322 Clarke Avenue	Primavera Estates	24-Dec
\$27,500,000	Dana L. Koch The Corcoran Group	Margit Brandt Premier Estate Properties, Inc.	120 Clarendon Avenue	Estate Section	25-Jan
\$26,670,750	Elizabeth DeWoody Compass Florida & John Rooney Douglas Elliman	Dana L. Koch The Corcoran Group	240 N. Ocean Blvd.	Proximity Park	25-Apr
\$25,400,000	Liza Pulitzer & Austin McGurk Brown Harris Stevens	James McCann Premier Estate Properties, Inc	550 Island Drive	Everglades Island	25-Jan
\$24,000,000	Margit Brandt Premier Estate Properties, Inc.	Lawrence A. Moens Lawrence A. Moens Associates	200 Tradewind Drive	North End	25-Jan

PALM BEACH AT A GLANCE

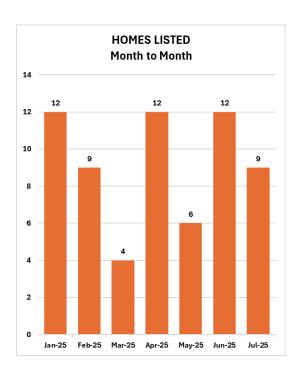
RESIDENTAL REAL ESTATE

\$1 MILLION-PLUS SINGLE FAMILY HOMES









PALM BEACH AT A GLANCE RESIDENTIAL SALES AND LISTINGS

LUXURY SINGLE FAMILY HOME SALES - JULY 2025

SALE PRICE	LISTING AGENT/AGENCY	BUYERS AGENT/AGENCY	ADDRESS	LOCATION	SALE DATE
\$86,515,100			203 S. Lake Trail	Midtown	15-Jul
\$11,500,000	James McCann & David Scaff Premier Estate Properties, Inc.	Christopher Vila PB Realty Advisors, Inc.	260 N. Woods Road	North End	2-Jul
\$7,615,000	Christopher Leavitt Douglas Elliman	Todd Peter Sotheby's International Realty	240 Atlantic Avenue	Orange Grove Park	25-Jul

LUXURY SINGLE FAMILY HOMES LISTINGS - JULY 2025

LISTING PRICE	LISTING AGENT/AGENCY	ADDRESS	LISTING DATE
\$39,750,000	Margit Brandt Premier Estate Properties, Inc.	631 Island Drive	11-Jul
\$37,650,000	Margit Brandt Premier Estate Properties, Inc.	1740 S. Ocean Blvd.	11-Jul
\$32,000,000	Lisa Cregan Sotheby's International Realty	748 Island Drive	1-Jul
\$24,000,000	Margit Brandt Premier Estate Properties, Inc.	250 Angler Avenue	11-Jul
\$18,900,000	Margit Brandt Premier Estate Properties, Inc.	145 Clarendon Avenue	10-Jul
\$15,250,000	Margit Brandt Premier Estate Properties, Inc.	253 Jamaica Lane	11-Jul
\$13,999,000	Margit Brandt Premier Estate Properties, Inc.	422 Australian Avenue	11-Jul
\$13,795,000	Christian Angle Christian Angle Real Estate	6 Via Vizcaya	29-Jul

Real Estate Highlight: Attached Apartments, Villas & Townhouses

High-End Condo Market Remains Competitive Despite Cooling

Condo and co-op sales over \$1 million in the Palm Beach 33480 area continue to make up the upper echelon of the market, even as median condo/co-op prices across the broader coastal Palm Beaches have dropped. According to recent data, though fewer units are trading at ultra-luxury price points compared to last year, those that do are still commanding strong prices per square foot. Inventory of high-end condos remains limited, keeping competition stiff among buyers looking for prime ocean or waterfront views.

Apartment G-4 at 100 Royal Palm Way, sold by Todd Peter of Sotheby's International Realty, closed on July 8, 2025 for \$6,825,000. The 4th floor condo features three bedrooms, three bathrooms, and ~2,535 square feet of living space, which works out to about \$2,692 per square foot. This sale underscores the strength of Palm Beach's luxury condo segment, particularly for well-located properties with quality views and amenities.

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LUXURY CONDOMINIUMS

LARGEST CONDO / CO-OP SALE - JULY

SALE PRICE	LISTING AGENT/AGENCY	BUYERS AGENT/AGENCY	ADDRESS	SALE DATE
\$6,825,000	Todd Peter Sotheby's International Realty	Vicki Gerrish Keller Williams	100 Royal Palm Way, Apt G4	8-Jul

TOP 10 CONDO / CO-OP SALES - LAST 12 MONTHS

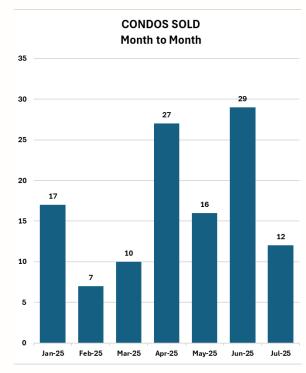
SALE PRICE	LISTING AGENT/AGENCY	BUYERS AGENT/AGENCY	ADDRESS	SALE DATE
\$15,700,000	Ann Carmichael Brown Harris Stevens	Robert Goodnough Sotheby's International Realty	101 Worth Avenue, Unit 61	24-Sept
\$14,900,000		Fern Fodiman Sotheby's International Realty	10 Sloans Curve Drive	25-Jan
\$14,900,000	Spencer Schlager Douglas Elliman	Fern Fodiman Sotheby's International Realty	1 Sloans Curve Drive	25-Jan
\$14,060,000	Dana Koch The Corcoran Group	Spencer Schlager Douglas Elliman	101 Worth Avenue, Unit 2A	25-Apr
\$14,000,000	Christopher Leavitt Douglas Elliman	Catherine Applegate Douglas Elliman	150 Bradley Place, Unit 905/906	25-Jan
\$12,500,000	Kevin Condon Sotheby's International Realty	Suzanne Frisbie The Corcoran Group	2 N. Breakers Row, Unit N42	24-Nov
\$12,125,000	John Pickett Brown Harris Stevens	John Pickett Brown Harris Stevens	450 Brazilian Avenue	25-May
\$11,400,000	Nolen Doorack Flagship Company		161 E. Main Street	25-Apr
\$10,400,000	Ashley Copeland Brown Harris Stevens	James McCann Premier Estate Properties, Inc.	314 Chilean Avenue	25-Feb
\$8,925,000	Dragana Connaughton Sotheby's International Realty		330 S. Ocean Blvd, Unit 1C	25-Jun

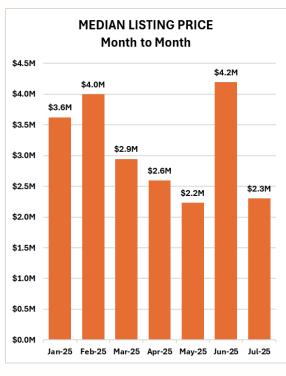
PALM BEACH AT A GLANCE

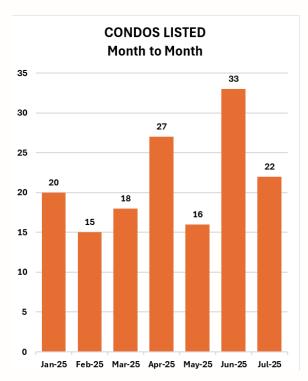
RESIDENTIAL REAL ESTATE

\$1 MILLION-PLUS CONDOMINIUMS









PALM BEACH AT A GLANCE

RESIDENTIAL REAL ESTATE

LUXURY CONDO SALES - JULY 2025

SALE PRICE	LISTING AGENT/AGENCY	BUYERS AGENT/AGENCY	ADDRESS	SALE DATE
\$6,825,000	Todd Peter Sotheby's International Realty	Vicki Gerrish Keller Williams	100 Royal Palm Way, Apt G4	8-Jul
\$5,000,000	Linda Olsson Linda R. Olsson, Inc.	Marvin Silverman Rob Ulan Realty, LLC	3000 S. Ocean Blvd., Unit 408	3-Jul
\$4,000,000	Carole Koeppel Sotheby's International Realty	Dana Koch The Corcoran Group	2770 S. Ocean Blvd., Unit 201N	30-Jul
\$3,150,000	Christopher Leavitt Douglas Elliman	Catherine Applegate Douglas Elliman	150 Bradley Place, Apt 304	28-Jul
\$2,200,000	Todd Peter Sotheby's International Realty	Toinette Boalt Tina Fanjul Associates, Inc.	173 Peruvian Avenue, Apt 3	1-Jul
\$2,000,000			3390 S. Ocean Blvd., Unit 4030	17-Jul
\$1,940,000	Patrick Meyer One Sotheby's International Realty	Jessica Gollel Keller Williams Realty	3440 S. Ocean Blvd., Apt 403N	9-Jul
\$1,500,000	Dana Koch The Corcoran Group	Dana Koch The Corcoran Group	3400 S. Ocean Blvd., Apt FII	21-Jul
\$1,375,000	Scott Gordon Douglas Elliman	Lisa Wilkinson Douglas Elliman	3300 S. Ocean Blvd., 404S	25-Jul
\$1,150,000	Stephen McPartlin Linda A. Gary Real Estate		170 N. Ocean Blvd., Apt 605	11-Jul
\$1,100,000			3475 S. Ocean Blvd., Unit 3090	3-Jul

LUXURY CONDO LISTINGS - JULY 2025

SALE PRICE	LISTING AGENT/AGENCY	ADDRESS	SALE DATE
\$18,950,000	Margit Brandt Premier Estate Properties, Inc.	2 Sloans Curve Drive	11-Jul
\$9,250,000	Margit Brandt Premier Estate Properties, Inc.	2 N. Breakers Row, Apt N25	11-Jul
\$5,700,000	Margit Brandt Premier Estate Properties, Inc.	2000 S. Ocean Blvd., Apt 201N	11-Jul
\$4,699,000	Rosalind Clarke Premier Estate Properties, Inc.	2100 S. Ocean Blvd., Apt 602S	11-Jul
\$3,750,000	Michelle Kirschner Douglas Elliman	340 S. Ocean Blvd., Apt 4E	24-Jul
\$2,300,000	Elizabeth Hartigan The Corcoran Group	300 S. Ocean Blvd., Apt 3F	20-Jul
\$2,300,000	Elizabeth Hartigan The Corcoran Group	300 S. Ocean Blvd., Apt 3G	20-Jul
\$2,150,000	Jim McCann Premier Estate Properties, Inc.	44 Cocoanut Row Unit 205B	11-Jul
\$1,895,000	Bonnie Hut Yaseen The Corcoran Group	3300 S. Ocean Blvd., Apt 203N	25-Jul
\$1,989,000	Shawn Olson William Raveis Real Estate	2774 S. Ocean Blvd., Apt 412	29-Jul
\$1,949,000	Rosalind Clarke Premier Estate Properties, Inc.	2170 Ibis Isle Road Apt 1	11-Jul
\$1,750,000	Gloria Rodriguez Sotheby's International Realty	170 N. Ocean Blvd., Apt 206	15-Jul
\$1,700,000	Jill Kendall RE/MAX Select Group	3390 S. Ocean Blvd., Unit 2010	13-Jul
\$1,575,000	Lisa Cregan Sotheby's International Realty	455 Worth Avenue Apt 209	21-Jul
\$1,450,000	Linda Olsson Linda R. Olsson, Inc.	170 N. Ocean Blvd., Apt 312	3-Jul
\$1,350,000	Maureen Woodward Brown Harris Stevens	381 S. Lake Drive Apt 8	23-Jul

Our real estate law firm has provided trusted representation for buyers and sellers of Florida properties for over fifteen years. The Board Certified Real Estate attorneys at Rabideau Klein and their dedicated team of paralegals have extensive experience in high-end real estate, business formation, finance, cross-border, and related matters. We provide thoughtful, personalized guidance throughout the legal process of each of our clients' property transactions including the purchase and disposition of single-family homes, condominiums, co-ops, vacant land, investment and commercial properties.

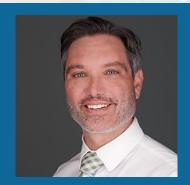
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Title Insurance Calculator: www.rabideauklein.com/title-insurance-calculator Beach Access: www.rabideauklein.com/beach-access

Town of Palm Beach Brief: www.rabideauklein.com/town-of-palm-beach Florida Multimillion Dollar Market Brief: www.rabideauklein.com/florida-multimillion-dollar-market

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Partners of Rabideau Klein
FLORIDA BAR BOARD CERTIFIED IN REAL ESTATE LAW